## UK DOMICILED UNIT TRUSTS / OEICS -SUMMARY OF BEST AND WORST SELLING SECTORS 1997-2008



**NET INSTITUTIONAL SALES** 

| BEST AND WORST | SELLING SECTORS |
|----------------|-----------------|
|----------------|-----------------|

## NET RETAIL SALES

|  |                                 | NET RETAIL SALES   |   | NET INSTITUTIONAL SALES  |   |
|--|---------------------------------|--|---|--|---|
| PERIOD   |                                 | BEST   | WORST   | BEST   | WORST   |
| 1999<br>2000<br>2001<br>2002<br>2003<br>2004<br>2005<br>2006<br>2007<br>2008 | )<br>2<br>3<br>4<br>5<br>5<br>7 | UK All Companies<br>UK All Companies<br>UK All Companies<br>UK Corporate Bond<br>UK Corporate Bond<br>UK Equity Income<br>UK Equity Income<br>Specialist<br>Specialist<br>£ Corporate Bond | North America<br>UK Equity Income<br>Japan<br>UK Equity & Bond Income<br>Europe Excluding UK<br>Europe Excluding UK<br>UK All Companies<br>UK Smaller Companies<br>UK Corporate Bond<br>Europe Excluding UK | Global Bonds<br>North America<br>North America<br>UK Corporate Bond<br>UK Corporate Bond<br>Specialist<br>Specialist<br>UK Equity Income<br>UK Equity Income<br>£ Corporate Bond | Europe Excluding UK<br>Balanced Managed<br>UK Smaller Companies<br>Global Growth<br>Europe Excluding UK<br>Global Growth<br>Europe Excluding UK<br>UK All Companies<br>North America<br>UK Gilt |
|  |                                 |  |   |  |   |
| 2007   | Q1                              | Specialist   | UK Corporate Bond   | UK Equity Income   | North America   |
|  | Q2                              | Specialist   | UK Corporate Bond   | UK Equity Income   | UK All Companies  |
|  | Q3                              | Specialist   | UK Corporate Bond   | Global Growth  | UK All Companies  |
|  | Q4                              | Cautious Managed   | Europe Excluding UK   | UK Money Market  | UK Gilt   |
|  | Q1                              | Specialist   | UK All Companies  | UK Equity Income   | UK All Companies  |
| 2000   | Q2                              | Specialist   | UK All Companies  | £ Corporate Bond   | UK All Companies  |
|  | Q3                              | Absolute Return - UK   | Europe Excluding UK   | £ Corporate Bond   | UK Gilt   |
|  | Q4                              | £ Corporate Bond   | Specialist  | UK All Companies   | UK Money Market   |
|  |                                 |  |   |  |   |
| 2008   | Jan                             | Specialist   | UK All Companies  | £ Strategic Bond   | UK All Companies  |
|  | Feb                             | Specialist   | UK All Companies  | UK All Companies   | UK Gilt   |
| Q1   | Mar                             | £ Corporate Bond   | Europe Excluding UK   | Global Growth  | UK All Companies  |
|  | Apr                             | £ Strategic Bond   | UK All Companies  | £ Corporate Bond   | UK Gilt   |
|  | May                             | Specialist   | UK All Companies  | £ Corporate Bond   | UK All Companies  |
| Q2   | Jun                             | Absolute Return - UK   | UK All Companies  | £ Corporate Bond   | UK Money Market   |
|  | Jul                             | Absolute Return - UK   | Europe Excluding UK   | £ Corporate Bond   | UK Gilt   |
|  | Aug                             | Absolute Return - UK   | Europe Excluding UK   | Global Growth  | Europe Including UK   |
| Q3   | Sep                             | UK Equity Income   | Europe Excluding UK   | £ Corporate Bond   | UK Gilt   |
|  | Oct                             | UK Gilt  | Specialist  | Global Growth  | UK Equity Income  |
|  | Nov                             | £ Corporate Bond   | Specialist  | UK All Companies   | UK Money Market   |
| Q4<br>2009   | Dec<br>Jan                      | £ Corporate Bond<br>£ Corporate Bond<br>£ Corporate Bond   | Specialist<br>Europe Excluding UK   | £ Corporate Bond<br>£ Corporate Bond   | UK Gilt<br>UK All Companies   |