

## Summary Table

	Jan-10	Dec-09	Jan-09
<b>UK Domiciled</b>			
Total funds under management	£ 470.1 bn	£ 480.6 bn	£ 357.1 bn
ISA <sup>^</sup> funds	£ 91.6 bn	£ 93.8 bn	£ 70.8 bn
OEIC funds	£ 297.8 bn	£ 303.7 bn	£ 224.3 bn
Total gross sales	£ 11,562.8 m	£ 11,234.3 m	£ 8,916.4 m
Gross retail sales	£ 7,211.0 m	£ 7,562.9 m	£ 5,487.4 m
Gross ISA <sup>^</sup> sales	£ 841.9 m	£ 879.6 m	£ 499.9 m
Gross institutional sales	£ 4,351.8 m	£ 3,671.4 m	£ 3,429.0 m
Total net sales	£ 2,750.3 m	£ 2,518.0 m	£ 1,928.2 m
Net retail sales	£ 1,818.2 m	£ 2,187.7 m	£ 1,172.7 m
Net ISA <sup>^</sup> sales	£ 174.1 m	£ 209.7 m	£ 2.0 m
Net institutional sales	£ 932.1 m	£ 330.3 m	£ 755.5 m
Number of funds	2,396	2,411	2,394
Of which OEICs	1,659	1,670	1,644
Number of companies	107	109	111
Number of OEIC providers	81	82	83
<b>Overseas Domiciled</b>			
Total funds under management	£ 24.4 bn	£ 24.9 bn	£ 15.5 bn
Total gross sales	£ 1,072.9 m	£ 1,544.0 m	£ 434.3 m
Gross retail sales	£ 626.7 m	£ 780.8 m	£ 227.3 m
Gross institutional sales	£ 446.3 m	£ 763.2 m	£ 207.0 m
Total net sales	£ 49.4 m	£ 418.8 m	£ 23.0 m
Net retail sales	-£ 151.0 m	£ 271.6 m	£ 58.2 m
Net institutional sales	£ 200.4 m	£ 147.2 m	-£ 35.3 m
Number of funds	584	579	582
Number of companies	30	30	30