

SUMMARY OF UK DOMICILED UNIT TRUST / OEIC SALES 2000 - 2009



PERIOD	GROSS SALES £mn				REPURCHASES £mn				NET SALES £mn			
	Total	Retail	of which		Total	Retail	of which		Total	Retail	of which	
			ISAs [^]	Institutional [♦]			ISAs [^]	Institutional [♦]			ISAs [^]	Institutional [♦]
2000	56,907.2	36,647.1	14,035.5	20,260.1	38,790.9	18,907.8	6,273.4	19,883.1	18,116.3	17,739.3	7,762.1	377.0
2001	51,148.5	28,673.4	9,732.0	22,475.1	39,308.1	19,378.4	5,697.6	19,929.7	11,840.5	9,295.0	4,034.6	2,545.5
2002	47,562.4	27,564.1	7,847.0	19,998.3	39,461.2	19,938.9	5,428.0	19,522.3	8,101.2	7,625.2	2,419.1	476.0
2003	46,947.0	28,046.5	6,389.2	18,900.5	37,194.1	19,953.6	4,907.5	17,240.4	9,760.5	8,100.4	1,482.1	1,660.1
2004	54,548.3	30,582.3	6,455.3	23,966.0	48,844.4	25,671.3	7,333.7	23,173.1	5,717.9	4,911.0	-874.9	806.9
2005	75,681.1	40,304.9	7,061.9	35,376.2	63,758.4	31,503.7	8,373.5	32,254.7	11,923.1	8,801.2	-1,311.6	3,121.9
2006	95,611.7	58,034.6	9,254.8	37,577.2	74,838.9	42,730.9	10,119.0	32,108.0	20,772.8	15,303.6	-864.2	5,469.2
2007	113,629.1	66,526.4	9,553.4	47,102.7	109,803.1	57,011.8	10,814.2	52,791.3	3,826.0	9,514.6	-1,260.7	-5,688.6
2008	103,559.1	63,100.1	8,388.0	40,458.9	105,687.6	59,279.6	9,963.0	46,408.0	-2,128.5	3,820.5	-1,575.0	-5,949.0
2009	123,277.2	78,057.6	9,842.2	45,219.6	93,729.5	52,273.0	7,064.7	41,456.5	29,547.7	25,784.6	2,777.5	3,763.1
2008 Q1	26,325.8	16,109.8	2,116.3	10,216.0	25,908.9	16,020.3	2,583.3	9,888.6	416.9	89.5	-466.9	327.4
2008 Q2	28,267.9	17,211.1	2,961.4	11,056.8	26,330.0	14,935.6	2,931.2	11,394.4	1,937.9	2,275.5	30.3	-337.6
2008 Q3	23,955.1	14,728.6	1,771.4	9,226.5	28,530.0	15,250.2	2,764.0	13,279.7	-4,574.8	-521.6	-992.7	-4,053.2
2008 Q4	25,010.2	15,050.6	1,538.9	9,959.6	24,918.8	13,073.5	1,684.6	11,845.2	91.4	1,977.1	-145.7	-1,885.6
2009 Q1	27,676.2	16,429.6	2,030.4	11,246.6	22,049.2	12,309.1	1,796.2	9,740.1	5,627.0	4,120.5	234.2	1,506.5
2009 Q2	29,535.3	18,874.9	2,770.1	10,660.3	21,794.8	11,477.6	1,528.3	10,317.2	7,740.4	7,397.3	1,241.9	343.1
2009 Q3	30,636.9	19,626.9	2,209.5	11,010.0	21,746.6	12,371.1	1,678.3	9,375.5	8,890.3	7,255.8	531.2	1,634.5
2009 Q4	35,428.9	23,126.1	2,832.2	12,302.8	28,138.9	16,115.1	2,061.8	12,023.8	7,290.0	7,011.0	770.4	278.9
2009 Jan	8,916.4	5,487.4	499.9	3,429.0	6,988.2	4,314.7	497.9	2,673.5	1,928.2	1,172.7	2.0	755.5
2009 Feb	8,742.3	4,885.8	569.3	3,856.4	6,417.6	3,681.1	681.8	2,736.5	2,324.6	1,204.7	-112.5	1,119.9
2009 Q1 Mar	10,017.5	6,056.4	961.1	3,961.1	8,643.3	4,313.3	616.5	4,330.1	1,374.2	1,743.1	344.6	-368.9
2009 Apr	8,733.2	5,875.8	1,150.7	2,857.4	6,850.5	3,806.4	479.7	3,044.1	1,882.7	2,069.4	671.1	-186.7
2009 May	10,234.2	6,581.3	822.9	3,653.0	6,371.4	3,738.9	512.1	2,632.5	3,862.8	2,842.3	310.8	1,020.5
2009 Q2 Jun	10,567.9	6,417.9	796.5	4,150.0	8,572.9	3,932.3	536.5	4,640.6	1,994.9	2,485.6	260.0	-490.6
2009 Jul	9,891.7	6,309.6	766.0	3,582.1	7,443.8	4,006.5	547.7	3,437.4	2,447.8	2,303.1	218.2	144.7
2009 Aug	9,279.9	6,116.5	676.6	3,163.4	6,587.7	3,931.6	526.0	2,656.1	2,692.2	2,184.9	150.6	507.3
2009 Q3 Sep	11,465.3	7,200.9	766.9	4,264.5	7,715.0	4,433.0	604.6	3,282.0	3,750.3	2,767.9	162.3	982.5
2009 Oct	12,330.6	8,043.7	965.3	4,287.0	10,366.7	5,643.3	664.1	4,723.3	1,963.9	2,400.3	301.2	-436.4
2009 Nov	11,864.0	7,519.6	987.3	4,344.4	9,055.9	5,096.5	727.8	3,959.4	2,808.1	2,423.0	259.5	385.0
2009 Q4 Dec	11,234.3	7,562.9	879.6	3,671.4	8,716.3	5,375.2	670.0	3,341.1	2,518.0	2,187.7	209.7	330.3
2010 Jan	11,562.8	7,211.0	841.9	4,351.8	8,812.5	5,392.8	667.8	3,419.7	2,750.3	1,818.2	174.1	932.1

Note - Each month small revisions to figures may have been made since previous press release. This reflects additional information received.

[^] Includes IMA estimates for fund supermarkets sales of £402 million gross and £155 million net in January 2010. Corresponding figures for December 2009 were £396 million and £150 million.

[♦] From January 2007 IMA figures include additional institutional funds which account for larger fluctuations in institutional and consequently total sales; there is no longer a £50,000 minimum lump sum constraint.