

SECTOR SUMMARY FEB 2009



IMA SECTOR	Funds Under Management £		Gross Sales £				Net Sales £			ISA [^]	ISA [^]	ISA [^]
	TOTAL	sector as % of total	TOTAL	sector as % of total	RETAIL	INSTITUTIONAL	TOTAL	RETAIL	INSTITUTIONAL	Funds Under Management £	Gross Sales £	Net Sales £
Europe Excluding UK	20,780,163,200	6.1%	319,593,045	3.6%	184,553,839	135,039,206	-38,467,024	-89,861,854	51,394,830	3,568,708,120	6,542,795	-17,975,065
Europe Including UK	1,366,670,203	0.4%	8,060,476	0.1%	4,950,901	3,109,575	-35,336,386	-2,848,614	-32,487,772	307,191,149	1,126,386	-2,479,647
European Smaller Companies	1,286,031,920	0.4%	20,720,272	0.2%	20,491,527	228,745	1,068,716	3,747,743	-2,679,027	130,330,778	135,463	-455,126
Asia Pacific Including Japan	682,555,533	0.2%	8,912,885	0.1%	4,205,019	4,707,866	-417,137	-2,544,030	2,126,893	92,254,914	935,655	226,373
Asia Pacific Excluding Japan	12,434,556,576	3.7%	496,545,658	5.6%	90,323,303	406,222,355	-11,485,662	-34,909,965	23,424,303	428,101,391	1,993,949	-301,065
Global Emerging Markets	4,674,560,962	1.4%	51,055,180	1.7%	45,563,076	5,492,104	45,279,936	4,426,599	40,853,337	35,130,944	321,982	75,031
Global Growth	23,056,061,984	6.8%	361,400,611	4.1%	199,957,418	161,443,193	186,704,391	76,686,811	110,017,580	3,645,445,619	22,755,423	-6,019,878
Japan	5,614,843,517	1.7%	101,007,810	1.1%	40,362,922	60,644,888	-313,827,956	-172,898,918	-140,929,038	132,432,737	523,592	-394,537
Japanese Smaller Companies	251,732,363	0.1%	1,397,652	0.0%	648,295	749,357	-33,614,785	-1,571,441	-32,043,344	10,248,513	11,819	-47,244
North America	11,781,206,410	3.5%	379,052,221	4.3%	215,835,581	163,216,640	128,339,857	22,862,430	105,477,427	420,315,757	2,352,634	-671,333
North American Smaller Companies	587,394,324	0.2%	8,650,882	0.1%	5,198,293	3,452,589	-856,982	-2,515,426	1,658,444	20,134,660	44,186	-87,039
Specialist	8,111,242,442	2.4%	336,449,932	3.8%	305,569,076	30,880,856	145,615,901	145,897,303	-281,402	357,388,995	2,025,914	-251,368
Technology and Telecommunications	485,067,088	0.1%	7,694,902	0.1%	7,169,314	525,588	1,280,548	2,265,395	-984,937	171,462,697	228,416	-634,687
UK All Companies	67,093,004,618	19.8%	1,660,107,816	18.9%	504,382,459	1,155,725,357	466,846,016	-40,662,391	507,508,407	13,638,793,287	62,039,179	-51,430,218
UK Equity Income	20,460,250,624	6.0%	712,502,623	8.1%	264,234,633	448,267,990	369,227,048	-26,329,848	395,556,896	3,309,669,474	9,886,393	-48,034,911
UK Equity Income and Growth	15,793,726,538	4.7%	279,428,797	3.2%	174,501,785	104,927,012	141,681,884	77,558,153	64,123,731	3,125,093,589	27,075,852	4,709,321
UK Smaller Companies	4,025,443,379	1.2%	27,097,949	0.3%	20,764,381	6,333,568	-34,300,733	-25,036,270	-9,264,463	405,455,354	1,048,076	-1,354,577
Total Equities	198,484,511,681	58.5%	4,879,678,711	55.5%	2,088,711,822	2,790,966,889	1,017,737,542	-65,734,323	1,083,471,865	29,798,157,978	139,047,714	-125,125,970
Global Bonds	6,010,690,992	1.8%	303,493,407	3.5%	131,270,820	172,222,587	42,131,911	-8,895,391	51,027,302	114,576,324	1,026,661	-610,527
£ Strategic Bond	11,314,389,524	3.3%	265,396,985	3.0%	222,305,463	43,091,522	54,316,319	88,967,642	-34,651,323	1,865,299,633	9,333,409	-7,984,433
£ Corporate Bond	32,423,989,614	9.6%	1,631,256,801	18.6%	1,239,852,211	391,404,590	1,132,078,995	854,841,537	277,237,458	5,530,130,266	46,920,441	-44,475,594
UK Gilts	17,991,815,734	5.3%	204,699,849	2.3%	147,384,554	57,315,295	-3,051,156	83,996,158	-87,047,314	83,027,022	1,305,822	326,151
UK Index Linked Gilts	2,927,967,328	0.9%	94,213,356	1.1%	35,251,584	58,961,772	91,213,997	40,956,636	25,713,997	15,242,539	155,247	44,629
£ High Yield	4,707,069,483	1.4%	120,009,639	1.4%	76,962,096	43,047,543	49,860,747	18,769,025	31,091,722	1,129,441,607	13,433,265	3,855,555
UK Zeros	198,491,662	0.1%	705,416	0.0%	705,416	0	-5,272,143	-5,226,548	-45,595	6,394,294	5,440	-115,359
Total Bonds	75,574,414,337	22.3%	2,619,775,453	29.8%	1,853,732,144	766,043,309	1,311,021,209	1,058,166,420	252,854,789	8,734,140,147	72,180,285	-48,959,578
Money Market	4,119,170,446	1.2%	165,934,475	1.9%	99,969,053	65,965,422	-15,802,043	4,324,819	-20,126,862	75,624,391	825,007	-227,887
Total Money Market	4,119,170,446	1.2%	165,934,475	1.9%	99,969,053	65,965,422	-15,802,043	4,324,819	-20,126,862	75,624,391	825,007	-227,887
Active Managed	4,054,169,850	1.2%	46,364,248	0.5%	37,212,528	9,151,720	16,184,404	11,762,901	4,421,503	1,088,978,121	2,902,304	-6,059,413
Balanced Managed	9,434,198,009	2.8%	104,953,654	1.2%	65,340,920	39,612,734	-24,927,085	3,954,689	-28,881,774	3,088,340,501	10,609,113	-13,879,584
Cautious Managed	11,037,322,068	3.3%	231,952,707	2.6%	163,019,493	68,933,214	73,343,847	32,029,130	41,314,717	2,560,674,701	42,547,070	8,324,605
UK Equity and Bond Income	2,998,777,678	0.9%	12,887,578	0.1%	11,424,726	1,462,852	-16,083,084	-16,455,929	372,845	1,315,081,106	5,556,860	-5,970,104
Total Balanced	27,524,467,605	8.1%	396,158,187	4.5%	276,997,667	119,160,520	48,518,082	31,290,791	17,227,291	8,053,074,429	61,615,347	-17,584,496
Property	7,079,343,997	2.1%	93,147,914	1.1%	79,094,996	14,052,918	-87,451,400	-39,137,266	-48,314,134	146,468,994	1,510,445	-1,139,518
Total Property	7,079,343,997	2.1%	93,147,914	1.1%	79,094,996	14,052,918	-87,451,400	-39,137,266	-48,314,134	146,468,994	1,510,445	-1,139,518
Protected/Guaranteed Funds	1,548,325,690	0.5%	110,890,992	1.3%	82,184,327	28,706,665	93,599,009	69,779,791	23,819,218	486,294,069	34,447,101	31,575,868
Personal Pensions	345,053,746	0.1%	1,865,643	0.0%	1,865,643	0	-166,574,558	1,340,849	-167,915,407	0	0	0
Unclassified Sector	21,302,251,241	6.3%	328,067,598	3.7%	188,656,949	139,410,649	-64,387,672	3,058,230	-67,445,902	1,420,420,930	14,295,953	-9,049,377
Absolute Return - UK	3,177,121,185	0.9%	194,460,615	2.2%	173,820,116	20,640,499	142,637,160	122,988,378	19,648,782	16,046,646	584,551	500,177
Total Other	26,372,751,862	7.8%	635,284,848	7.2%	446,527,035	188,757,813	5,273,939	197,167,248	-191,893,309	1,922,761,645	49,327,605	23,026,668
UK Total	339,154,659,928	100.0%	8,789,979,588	100.0%	4,845,032,717	3,944,946,871	2,279,297,329	1,186,077,689	1,093,219,640	48,730,227,584	324,506,403	-170,010,781
Absolute Return - Offshore	486,496,443	3.6%	3,412,202	0.5%	2,972,837	439,365	-27,368,987	-6,954,649	-20,414,338	0	0	0
Overseas Total	13,684,969,313	-	723,849,355	-	160,849,942	562,999,411	-19,792,386	-38,995,404	19,203,018	213,566,649	1,668,546	-288,387
Grand Total	352,839,629,241	-	9,513,828,943	-	5,005,882,659	4,507,946,282	2,259,504,943	1,147,082,285	1,112,422,658	48,943,794,233	326,174,949	-170,299,168

[^] The ISA figures in this table do not include fund supermarket data and therefore do not reconcile with other summary tables. However, they do include Fund of Funds (FOF) whereas FOFs are not included in the other columns in order to avoid double counting of investments in FOFs.