

# SUMMARY OF UK DOMICILED UNIT TRUST / OEIC SALES 2000 - 2009



PERIOD	GROSS SALES £mn				REPURCHASES £mn				NET SALES £mn			
	Total	Retail	of which		Total	Retail	of which		Total	Retail	of which	
			ISAs <sup>^</sup>	Institutional <sup>‡</sup>			ISAs <sup>^</sup>	Institutional <sup>‡</sup>			ISAs <sup>^</sup>	Institutional <sup>‡</sup>
<b>2000</b>	56,907.2	36,647.1	14,035.5	20,260.1	38,790.9	18,907.8	6,273.4	19,883.1	18,116.3	17,739.3	7,762.1	377.0
<b>2001</b>	51,148.5	28,673.4	9,732.0	22,475.1	39,308.1	19,378.4	5,697.6	19,929.7	11,840.5	9,295.0	4,034.6	2,545.5
<b>2002</b>	47,562.4	27,564.1	7,847.0	19,998.3	39,461.2	19,938.9	5,428.0	19,522.3	8,101.2	7,625.2	2,419.1	476.0
<b>2003</b>	46,947.0	28,046.5	6,389.2	18,900.5	37,194.1	19,953.6	4,907.5	17,240.4	9,760.5	8,100.4	1,482.1	1,660.1
<b>2004</b>	54,548.3	30,582.3	6,455.3	23,966.0	48,844.4	25,671.3	7,333.7	23,173.1	5,717.9	4,911.0	-874.9	806.9
<b>2005</b>	75,681.1	40,304.9	7,061.9	35,376.2	63,758.4	31,503.7	8,373.5	32,254.7	11,923.1	8,801.2	-1,311.6	3,121.9
<b>2006</b>	95,611.7	58,034.6	9,254.8	37,577.2	74,838.9	42,730.9	10,119.0	32,108.0	20,772.8	15,303.6	-864.2	5,469.2
<b>2007</b>	113,629.1	66,526.4	9,553.4	47,102.7	109,803.1	57,011.8	10,814.2	52,791.3	3,826.0	9,514.6	-1,260.7	-5,688.6
<b>2008</b>	103,559.1	63,100.1	8,388.0	40,458.9	105,687.6	59,279.6	9,963.0	46,408.0	-2,128.5	3,820.5	-1,575.0	-5,949.0
<b>2009</b>	123,277.2	78,057.6	9,842.2	45,219.6	93,729.5	52,273.0	7,064.7	41,456.5	29,547.7	25,784.6	2,777.5	3,763.1
<b>2008 Q1</b>	26,325.8	16,109.8	2,116.3	10,216.0	25,908.9	16,020.3	2,583.3	9,888.6	416.9	89.5	-466.9	327.4
<b>Q2</b>	28,267.9	17,211.1	2,961.4	11,056.8	26,330.0	14,935.6	2,931.2	11,394.4	1,937.9	2,275.5	30.3	-337.6
<b>Q3</b>	23,955.1	14,728.6	1,771.4	9,226.5	28,530.0	15,250.2	2,764.0	13,279.7	-4,574.8	-521.6	-992.7	-4,053.2
<b>Q4</b>	25,010.2	15,050.6	1,538.9	9,959.6	24,918.8	13,073.5	1,684.6	11,845.2	91.4	1,977.1	-145.7	-1,885.6
<b>2009 Q1</b>	27,676.2	16,429.6	2,030.4	11,246.6	22,049.2	12,309.1	1,796.2	9,740.1	5,627.0	4,120.5	234.2	1,506.5
<b>Q2</b>	29,535.3	18,874.9	2,770.1	10,660.3	21,794.8	11,477.6	1,528.3	10,317.2	7,740.4	7,397.3	1,241.9	343.1
<b>Q3</b>	30,636.9	19,626.9	2,209.5	11,010.0	21,746.6	12,371.1	1,678.3	9,375.5	8,890.3	7,255.8	531.2	1,634.5
<b>Q4</b>	35,428.9	23,126.1	2,832.2	12,302.8	28,138.9	16,115.1	2,061.8	12,023.8	7,290.0	7,011.0	770.4	278.9
<b>2009 Feb</b>	8,742.3	4,885.8	569.3	3,856.4	6,417.6	3,681.1	681.8	2,736.5	2,324.6	1,204.7	-112.5	1,119.9
<b>Q1 Mar</b>	10,017.5	6,056.4	961.1	3,961.1	8,643.3	4,313.3	616.5	4,330.1	1,374.2	1,743.1	344.6	-368.9
<b>Apr</b>	8,733.2	5,875.8	1,150.7	2,857.4	6,850.5	3,806.4	479.7	3,044.1	1,882.7	2,069.4	671.1	-186.7
<b>May</b>	10,234.2	6,581.3	822.9	3,653.0	6,371.4	3,738.9	512.1	2,632.5	3,862.8	2,842.3	310.8	1,020.5
<b>Q2 Jun</b>	10,567.9	6,417.9	796.5	4,150.0	8,572.9	3,932.3	536.5	4,640.6	1,994.9	2,485.6	260.0	-490.6
<b>Jul</b>	9,891.7	6,309.6	766.0	3,582.1	7,443.8	4,006.5	547.7	3,437.4	2,447.8	2,303.1	218.2	144.7
<b>Aug</b>	9,279.9	6,116.5	676.6	3,163.4	6,587.7	3,931.6	526.0	2,656.1	2,692.2	2,184.9	150.6	507.3
<b>Q3 Sep</b>	11,465.3	7,200.9	766.9	4,264.5	7,715.0	4,433.0	604.6	3,282.0	3,750.3	2,767.9	162.3	982.5
<b>Oct</b>	12,330.6	8,043.7	965.3	4,287.0	10,366.7	5,643.3	664.1	4,723.3	1,963.9	2,400.3	301.2	-436.4
<b>Nov</b>	11,864.0	7,519.6	987.3	4,344.4	9,055.9	5,096.5	727.8	3,959.4	2,808.1	2,423.0	259.5	385.0
<b>Q4 Dec</b>	11,234.3	7,562.9	879.6	3,671.4	8,716.3	5,375.2	670.0	3,341.1	2,518.0	2,187.7	209.7	330.3
<b>2010 Jan</b>	11,621.9	7,267.4	842.6	4,354.5	8,824.2	5,426.7	669.9	3,397.4	2,797.7	1,840.6	172.7	957.1
<b>Feb</b>	10,811.3	7,313.1	924.9	3,498.2	8,930.4	5,430.9	695.4	3,499.5	1,880.9	1,882.2	229.6	-1.3

Note - Each month small revisions to figures may have been made since previous press release. This reflects additional information received.

<sup>^</sup> Includes IMA estimates for fund supermarkets sales of £424 million gross and £148 million net in February 2010. Corresponding figures for January 2010 were £402 million and £155 million.

<sup>‡</sup> From January 2007 IMA figures include additional institutional funds which account for larger fluctuations in institutional and consequently total sales; there is no longer a £50,000 minimum lump sum constraint.