

SUMMARY OF UK DOMICILED UNIT TRUST / OEIC NET SALES BY ASSET CLASS 1999-2009



PERIOD	Net total sales £mn							Net retail sales £mn							Net institutional sales £mn						
	Total	Equity	Bond	Money Market	Balanced	Property	Other	Total	Equity	Bond	Money Market	Balanced	Property	Other	Total	Equity	Bond	Money Market	Balanced	Property	Other
1999	17,772	9,931	5,782	-195	1,594	108	552	14,128	8,291	4,042	-65	1,370	45	445	3,644	1,639	1,739	-129	225	64	106
2000	18,116	14,865	2,900	20	141	77	113	17,739	14,451	1,956	-3	1,131	52	152	3,777	412	943	23	-91	25	-35
2001	11,840	7,687	2,840	126	1,152	130	-95	9,295	5,361	2,909	52	883	111	-21	2,545	2,326	-69	74	269	19	-74
2002	8,100	3,626	4,289	202	-357	263	77	7,641	3,275	3,631	15	584	186	-50	476	373	658	188	-941	77	121
2003	9,755	2,566	6,243	75	695	29	147	8,094	2,913	4,730	35	420	89	-92	1,662	-345	1,512	41	274	-60	240
2004	5,715	1,441	2,257	-494	798	1,615	96	4,908	2,100	1,672	47	597	454	38	807	-659	585	-540	201	1,161	58
2005	11,673	-880	5,524	488	2,583	2,452	1,506	8,549	2,497	2,739	12	1,168	859	1,274	3,124	-3,377	2,785	476	1,415	1,593	232
2006	20,773	3,461	6,020	1,001	2,973	5,082	2,236	15,304	4,472	3,690	253	1,993	3,613	1,282	5,469	-1,011	2,330	749	980	1,468	953
2007	3,826	-5,604	574	1,341	3,194	2,152	2,169	9,515	3,177	125	422	2,371	2,049	1,371	-5,689	-8,781	449	919	822	103	798
2008	-2,072	-4,057	2,004	-2,222	1,005	-1,058	2,257	3,918	-1,277	2,970	242	978	-367	1,371	-5,990	-2,781	-967	-2,465	27	-690	886
2007 Q2	3,715	-326	704	485	871	1,474	508	3,662	1,220	355	37	621	1,075	355	53	-1,546	349	448	250	399	153
2007 Q3	3,172	341	516	550	772	184	808	2,620	1,427	-153	119	599	246	382	552	-1,086	669	431	173	-61	426
2007 Q4	-1,630	-1,619	-534	598	702	-1,191	414	208	-317	-31	211	552	-544	337	-1,838	-1,302	-503	388	150	-647	77
2008 Q1	413	-1,446	1,335	287	396	-371	212	89	-836	569	97	342	-57	-25	324	-610	767	190	54	-314	237
2008 Q2	1,932	-1,029	1,699	-221	565	13	905	2,276	-145	1,022	110	434	123	731	-344	-884	677	-332	131	-110	174
2008 Q3	-4,569	-2,774	-2,414	-60	-69	-276	1,023	-509	-1,000	-86	42	88	-138	585	-4,060	-1,774	-2,328	-102	-157	-138	438
2008 Q4	152	1,191	1,383	-2,228	112	-424	118	2,061	705	1,466	-6	114	-296	80	-1,909	487	-83	-2,221	-2	-128	38
2009 Q1	5,700	1,016	4,632	58	112	-200	82	4,169	208	3,514	53	73	-84	404	1,530	807	1,117	5	39	-116	-322
2008 Mar	382	-277	403	222	15	-7	26	379	-46	291	38	59	28	10	3	-231	112	183	-43	-35	16
2008 Apr	2,228	588	664	395	170	69	343	1,506	431	595	30	138	71	242	722	157	69	365	32	-2	101
2008 May	81	-865	570	-7	199	-18	202	643	-173	365	32	173	58	187	-562	-692	205	-39	25	-75	15
2008 Q2 Jun	-377	-752	466	-610	197	-38	360	127	-403	63	48	123	-6	302	-503	-348	403	-658	74	-33	57
2008 Jul	-2,382	-1,161	-1,603	24	-24	-124	506	-553	-685	-177	55	-32	-77	363	-1,829	-476	-1,426	-31	8	-47	143
2008 Aug	-606	-1,211	-12	63	70	-83	568	58	-324	105	14	45	-43	260	-665	-888	-118	48	25	-41	308
2008 Q3 Sep	-1,581	-402	-799	-146	-114	-69	-51	-15	9	-14	-28	75	-18	-38	-1,566	-411	-784	-119	-189	-50	-13
2008 Oct	-1,561	-815	-145	-411	3	-184	-8	-488	-256	-108	14	-6	-109	-24	-1,072	-560	-38	-425	9	-75	16
2008 Nov	-223	1,187	456	-1,778	84	-120	-51	1,041	641	479	-27	74	-130	4	-1,264	546	-23	-1,751	10	10	-55
2008 Q4 Dec	1,936	819	1,073	-39	25	-120	177	1,509	319	1,095	6	46	-57	100	427	500	-22	-45	-21	-63	77
2009 Jan	1,896	-195	2,031	27	-18	-64	115	1,192	-228	1,417	-14	13	-11	16	704	34	614	41	-31	-52	98
2009 Feb	2,353	1,079	1,303	-16	49	-87	25	1,241	-8	1,050	4	31	-39	203	1,111	1,088	253	-20	17	-48	-178
2009 Q1 Mar	1,451	131	1,297	47	82	-49	-57	1,736	445	1,047	63	29	-34	185	-284	-314	250	-16	53	-15	-242

Note - Each month small revisions to figures may have been made since previous press release. This reflects additional information received.

Equity includes the following sectors: UK All Companies, UK Smaller Companies, UK Equity Income, UK Equity Income and Growth, Japan, Japanese Smaller Companies, Asia Pacific Excluding Japan, Asia Pacific Including Japan, North America, Europe Including UK, Europe Excluding UK, North American Smaller Companies, European Smaller Companies, Technology and Telecommunications, Global Growth, Global Emerging Markets and Specialist.

Bond includes the following sectors: UK Gilts, UK Index Linked Gilts, £ Strategic Bond, £ Corporate Bond, £ High Yield, UK Zeros and Global Bond.

Money Market includes the following sector: Money Market

Balanced includes the following sectors: Active Managed, Balanced Managed, Cautious Managed and UK Equity and Bond Income.

Property includes the following sector: Property

Other includes the following sectors: Protected/Guaranteed Funds, Personal Pensions, Unclassified Sector and UK Absolute Return Sector.