

# SUMMARY OF OVERSEAS\* DOMICILED FUNDS FUM AND SALES 2006-2009



PERIOD	OVERSEAS FUM £mn		GROSS SALES £mn				REPURCHASES £mn				NET SALES £mn			
	Total	ISA <sup>^</sup>	Total	Retail	ISA <sup>^</sup>	Institutional	Total	Retail	ISA <sup>^</sup>	Institutional	Total	Retail	ISA <sup>^</sup>	Institutional
<b>2006</b>	12,277	255												
<b>2007</b>	18,036	401	10,999.0	7,065.7	94.8	3,933.3	9,323.8	6,666.3	68.1	2,657.5	1,675.2	399.4	26.7	1,275.8
<b>2008</b>	16,004	247	9,345.4	4,438.9	55.9	4,906.5	11,090.0	5,100.9	48.5	5,989.1	-1,744.6	-662.1	7.4	-1,082.6
<b>2007 Q2</b>	16,373	317	3,065.4	1,770.8	25.6	1,294.5	2,110.1	1,376.5	15.6	733.6	955.3	394.3	9.9	561.0
<b>Q3</b>	17,596	381	2,700.1	1,764.6	20.3	935.5	2,446.6	1,672.6	14.2	774.0	253.5	92.0	6.1	161.6
<b>Q4</b>	18,036	401	3,085.1	2,023.7	26.7	1,061.4	2,984.9	2,235.1	23.3	749.9	100.1	-211.4	3.4	311.5
<b>2008 Q1</b>	15,419	342	2,369.5	1,305.2	19.9	1,064.3	3,209.9	1,696.2	15.5	1,513.7	-840.4	-391.0	4.4	-449.4
<b>Q2</b>	16,365	304	2,266.2	1,268.2	18.1	998.0	2,364.4	1,243.4	13.4	1,121.0	-98.2	24.8	4.7	-123.0
<b>Q3</b>	16,688	268	2,120.2	746.8	9.4	1,373.4	2,952.5	1,058.2	11.2	1,894.4	-832.4	-311.4	-1.7	-521.0
<b>Q4</b>	16,004	247	2,589.5	1,118.6	8.5	1,470.8	2,563.2	1,103.2	8.4	1,460.0	26.3	15.4	0.1	10.9
<b>2009 Q1</b>	15,300	235	1,856.7	854.0	6.8	1,002.7	1,742.9	705.6	5.5	1,037.3	113.8	148.4	1.3	-34.6
<b>2008 Mar</b>	15,419	342	777.4	411.0	6.5	366.4	1,006.8	490.9	5.6	516.0	-229.4	-79.9	0.9	-149.6
<b>Apr</b>	15,895	363	652.0	448.9	9.9	203.1	579.2	395.4	3.2	183.8	72.7	53.5	6.7	19.3
<b>May</b>	17,358	350	893.0	523.7	4.7	369.3	493.0	369.2	4.8	123.8	400.1	154.5	-0.1	245.5
<b>Q2 Jun</b>	16,365	304	721.2	295.6	3.5	425.6	1,292.3	478.8	5.4	813.4	-571.0	-183.2	-1.9	-387.8
<b>Jul</b>	18,213	303	619.1	251.7	2.9	367.4	969.2	343.0	5.2	626.1	-350.0	-91.3	-2.3	-258.7
<b>Aug</b>	18,538	317	970.0	266.6	3.4	703.4	1,101.4	319.7	2.2	781.8	-131.4	-53.1	1.2	-78.4
<b>Q3 Sep</b>	16,688	268	531.0	228.5	3.1	302.5	881.9	395.5	3.8	486.5	-350.9	-167.0	-0.7	-183.9
<b>Oct</b>	15,261	217	977.5	354.1	3.5	623.4	1,072.6	557.9	4.8	514.7	-95.1	-203.8	-1.3	108.7
<b>Nov</b>	15,039	215	580.1	343.3	2.0	236.7	639.3	233.7	1.9	405.5	-59.2	109.6	0.0	-168.8
<b>Q4 Dec</b>	16,004	247	1,031.9	421.2	3.0	610.7	851.3	311.6	1.7	539.7	180.6	109.6	1.4	71.0
<b>2009 Jan</b>	15,240	202	450.7	228.6	1.9	222.1	384.1	172.7	1.6	211.4	66.6	55.9	0.3	10.7
<b>Feb</b>	14,687	214	771.6	208.6	1.7	563.0	779.1	235.3	2.0	543.8	-7.4	-26.6	-0.3	19.2
<b>Q1 Mar</b>	15,300	235	634.4	416.8	3.2	217.6	579.7	297.6	1.9	282.2	54.6	119.2	1.3	-64.6

\*Overseas funds comprise open-ended investment funds which are domiciled outside of the UK, FSA recognised and sold into the UK with distributor status. Figures reflect sales and FUM to UK investors only.

<sup>^</sup>As of April 2008 PEPs were consolidated into stocks and shares ISAs. ISA data shown for periods prior to April 2008 also combines PEPs and ISAs.

Note: Each month small revisions to the figures may be made since the previous release. This reflects additional information received.