

SUMMARY OF UK DOMICILED UNIT TRUST / OEIC NET SALES BY ASSET CLASS 2006 - 2016

PERIOD	Net total sales £mn							Net retail sales £mn							Net institutional sales £mn						
	Total	Equity	Fixed Income	Money Market	Mixed Asset	Property	Other	Total	Equity	Fixed Income	Money Market	Mixed Asset	Property	Other	Total	Equity	Fixed Income	Money Market	Mixed Asset	Property	Other
2006	24,491	4,057	6,125	1,001	5,018	5,091	3,197	18,257	4,922	3,798	253	3,415	3,623	2,246	6,234	-865	2,327	749	1,604	1,468	952
2007	7,344	-4,657	254	1,340	5,609	2,171	2,626	11,159	3,561	18	421	3,551	2,068	1,540	-3,815	-8,218	236	919	2,058	103	1,086
2008	202	-3,141	2,057	-2,224	2,168	-1,080	2,423	4,824	-1,161	2,867	240	1,566	-390	1,701	-4,621	-1,980	-810	-2,465	601	-690	722
2009	34,440	9,943	10,781	-307	4,692	1,705	7,627	29,774	7,871	9,952	-49	3,840	1,814	6,347	4,666	2,072	828	-257	853	-109	1,279
2010	51,874	13,202	6,889	-185	14,631	2,140	15,197	29,741	6,848	6,767	1	8,142	1,754	6,228	22,133	6,354	123	-187	6,488	386	8,969
2011	23,972	4,836	2,002	370	6,933	602	9,229	18,541	3,209	4,486	151	5,878	535	4,283	5,431	1,627	-2,484	219	1,056	67	4,946
2012	22,855	11,534	4,394	-66	3,374	260	3,360	14,389	3,659	5,656	-52	2,829	442	1,854	8,466	7,875	-1,263	-14	544	-183	1,506
2013	23,565	13,586	-1,383	669	3,621	1,685	5,388	20,909	11,468	-58	-92	4,641	1,519	3,432	2,655	2,118	-1,325	761	-1,020	165	1,956
2014	32,755	10,954	4,527	927	4,583	4,548	7,215	21,591	8,666	1,451	63	4,022	3,805	3,584	11,164	2,289	3,076	865	561	744	3,631
2015	18,067	8,651	-4,636	613	3,561	3,330	6,548	17,645	8,389	-519	591	2,544	2,748	3,891	422	262	-4,117	21	1,017	582	2,657
2014 Q2	9,004	4,117	-250	740	1,123	1,570	1,704	7,255	3,202	644	26	1,223	1,281	879	1,748	916	-894	713	-101	290	825
Q3	5,246	2,365	172	292	991	1,124	301	3,536	1,152	218	45	767	860	494	1,710	1,213	-47	248	224	264	-193
Q4	5,681	1,830	-247	-38	1,136	1,054	1,946	5,257	2,125	447	-2	941	892	854	424	-295	-694	-36	195	162	1,092
2015 Q1	-5,428	-5,409	-701	188	602	1,027	-1,134	2,408	-55	379	268	416	896	503	-7,835	-5,354	-1,080	-80	186	131	-1,637
Q2	9,345	6,296	-1,186	258	565	838	2,574	5,102	1,748	-84	334	736	750	1,618	4,242	4,548	-1,102	-76	-172	87	956
Q3	8,766	4,782	-1,766	-51	1,835	917	3,049	5,300	3,704	-889	71	743	674	997	3,466	1,078	-877	-122	1,092	243	2,052
Q4	5,384	2,983	-983	217	560	549	2,059	4,835	2,993	76	-82	649	427	772	550	-10	-1,058	299	-89	122	1,287
2016 Q1	-850	-2,354	-570	284	-441	-99	2,330	-456	-706	-294	213	57	-166	439	-394	-1,648	-277	71	-498	67	1,891
2015 Mar	-525	-1,237	-262	19	390	267	299	965	-68	135	117	204	234	345	-1,490	-1,169	-397	-98	186	34	-45
Apr	5,572	4,302	-421	276	35	292	1,087	1,754	-61	267	258	177	272	841	3,818	4,363	-687	18	-142	20	246
May	2,504	1,159	-275	177	98	296	1,049	1,604	791	-153	35	141	264	526	900	368	-122	142	-43	32	523
Q2 Jun	1,269	834	-491	-194	432	250	438	1,745	1,018	-198	41	418	215	251	-476	-183	-293	-235	14	35	187
Jul	5,511	2,583	-187	67	594	322	2,132	3,203	2,005	-42	-11	449	294	507	2,308	578	-145	78	145	28	1,625
Aug	1,902	762	-337	-216	64	391	1,238	805	534	-333	56	71	184	293	1,097	228	-4	-273	-7	207	946
Q3 Sep	1,353	1,437	-1,242	98	1,177	204	-321	1,293	1,165	-515	25	223	196	198	60	272	-728	73	954	8	-520
Oct	1,382	411	122	96	308	163	281	1,301	734	109	-93	220	135	196	81	-323	13	189	88	28	85
Nov	938	1,249	-919	79	117	176	236	1,619	1,136	15	-34	139	141	223	-681	113	-934	113	-22	35	14
Q4 Dec	3,064	1,322	-186	42	135	210	1,541	1,914	1,122	-48	45	290	151	354	1,150	200	-138	-3	-155	59	1,188
2016 Jan	-1,204	-111	-640	20	-512	19	20	-436	-50	-264	24	-158	-28	39	-768	-61	-377	-4	-355	47	-19
Feb	-281	-407	-392	132	-105	-212	703	-399	-196	-265	48	25	-119	108	118	-211	-127	84	-130	-94	595
Q1 Mar	635	-1,836	462	132	176	94	1,607	379	-459	235	141	190	-20	292	256	-1,377	227	-9	-14	114	1,314

Notes:

- (1) Each month small revisions to figures may have been made since previous press release. This reflects additional information received.
- (2) All sales and repurchases of funds of funds are included. To avoid double counting, transactions between funds of funds and their underlying funds are excluded from January 2010.
- (3) Asset types (Equity, Fixed Income etc) are defined in terms of the sectors included. See Table 7 for a listing of sectors allocated to each asset.
- (4) The asset type 'Fixed Income' was previously called 'Bond'. The 'Mixed Asset' was previously called 'Balanced'.