

**SUMMARY OF OVERSEAS\* DOMICILED FUNDS FUM AND SALES 2006 - 2016**

PERIOD	OVERSEAS FUM £mn		GROSS SALES £mn				REPURCHASES £mn				NET SALES £mn			
	Total	ISA <sup>^</sup>	Total	Retail	ISA <sup>^</sup>	Institutional	Total	Retail	ISA <sup>^</sup>	Institutional	Total	Retail	ISA <sup>^</sup>	Institutional
2006	12,426	255												
2007	18,241	401	11,073.3	7,126.6	94.8	3,946.7	9,373.8	6,711.0	68.1	2,662.8	1,699.5	415.6	26.7	1,283.9
2008	16,171	247	9,416.0	4,497.2	55.9	4,918.8	11,126.0	5,130.6	48.5	5,995.5	-1,710.0	-633.4	7.4	-1,076.7
2009	25,160	376	11,729.2	6,233.2	48.3	5,495.9	10,049.6	4,658.4	35.6	5,391.2	1,679.6	1,574.9	12.7	104.7
2010	36,334	446	17,309.5	14,578.7	55.9	2,730.8	15,891.0	12,514.4	48.3	3,376.6	1,418.6	2,064.4	7.6	-645.8
2011	43,617	328	23,825.3	19,357.4	43.2	4,467.9	20,391.8	16,228.5	57.5	4,163.3	3,433.4	3,128.8	-14.3	304.6
2012	53,104	350	26,451.6	21,899.3	33.5	4,552.3	22,985.9	18,159.9	54.0	4,826.0	3,465.7	3,739.4	-20.5	-273.7
2013	66,908	306	32,446.9	26,041.1	33.2	6,405.8	30,302.6	23,375.1	59.5	6,927.5	2,144.3	2,666.0	-26.2	-521.7
2014	77,547	322	36,500.3	23,774.2	26.6	12,726.1	32,981.6	22,391.4	67.0	10,590.2	3,518.8	1,382.8	-40.4	2,135.9
2015	88,826	223	41,902.8	28,588.3	24.2	13,314.5	36,397.8	26,782.1	49.9	9,615.7	5,505.0	1,806.2	-25.6	3,698.8
2014 Q2	74,475	288	7,718.6	5,614.9	6.4	2,103.7	6,980.9	5,061.4	17.6	1,919.5	737.7	553.6	-11.2	184.2
Q3	74,292	299	9,601.4	6,030.9	6.6	3,570.5	8,512.2	5,780.0	13.3	2,732.2	1,089.3	250.9	-6.7	838.3
Q4	77,547	322	10,311.9	6,226.1	4.9	4,085.8	10,039.7	6,637.4	10.3	3,402.3	272.2	-411.3	-5.4	683.6
2015 Q1	88,508	342	11,320.7	7,998.9	7.9	3,321.8	9,829.4	7,129.5	13.7	2,699.9	1,491.3	869.4	-5.7	621.9
Q2	87,031	325	11,147.4	7,584.4	8.4	3,563.0	9,331.4	7,145.8	14.1	2,185.7	1,816.0	438.7	-5.8	1,377.3
Q3	85,323	285	9,697.7	6,618.4	5.3	3,079.2	8,126.6	5,826.8	13.2	2,299.9	1,571.1	791.7	-7.8	779.4
Q4	88,826	223	9,737.0	6,386.5	2.6	3,350.5	9,110.4	6,680.1	8.9	2,430.3	626.7	-293.5	-6.3	920.2
2016 Q1	90,256	216	9,885.1	6,346.2	2.3	3,538.9	9,876.1	7,165.5	6.5	2,710.6	9.0	-819.2	-4.1	828.2
2015 Mar	88,508	342	3,981.9	2,930.3	2.7	1,051.6	3,696.6	2,679.7	5.3	1,016.8	285.3	250.6	-2.6	34.8
Apr	89,038	343	4,391.6	2,601.6	4.7	1,790.0	3,097.9	2,376.6	5.8	721.3	1,293.7	225.0	-1.1	1,068.7
May	90,436	345	3,362.8	2,701.9	2.0	660.8	3,158.2	2,495.8	4.3	662.4	204.5	206.1	-2.3	-1.6
Q2 Jun	87,031	325	3,393.0	2,280.9	1.7	1,112.2	3,075.3	2,273.3	4.0	802.0	317.8	7.6	-2.3	310.2
Jul	87,445	314	3,622.3	2,642.4	1.7	979.8	2,735.8	1,958.3	5.6	777.5	886.5	684.2	-3.9	202.3
Aug	85,678	286	3,096.5	2,089.9	2.7	1,006.6	2,493.7	1,984.0	5.3	509.8	602.8	105.9	-2.7	496.8
Q3 Sep	85,323	285	2,979.0	1,886.1	1.0	1,092.8	2,897.1	1,884.5	2.3	1,012.6	81.8	1.6	-1.3	80.3
Oct	88,241	289	3,781.9	2,400.2	1.2	1,381.8	2,349.9	1,693.6	2.5	656.4	1,432.0	706.6	-1.3	725.4
Nov	89,285	222	3,450.0	2,150.0	0.8	1,300.0	3,906.8	2,760.4	2.4	1,146.3	-456.8	-610.4	-1.6	153.6
Q4 Dec	88,826	223	2,505.1	1,836.4	0.6	668.7	2,853.7	2,226.1	4.0	627.6	-348.6	-389.7	-3.4	41.1
2016 Jan	87,027	209	3,282.4	1,908.8	0.5	1,373.7	3,707.3	2,678.3	2.5	1,029.1	-424.9	-769.5	-2.0	344.6
Feb	88,180	202	3,273.3	2,344.6	0.7	928.8	3,029.4	2,390.9	1.9	638.5	244.0	-46.3	-1.2	290.2
Q1 Mar	90,256	216	3,329.3	2,092.9	1.1	1,236.4	3,139.4	2,096.3	2.1	1,043.1	189.9	-3.5	-1.0	193.4

**Notes:**

(1) Each month small revisions to the figures may be made since the previous release. This reflects additional information received.

(2) \*Overseas funds comprise open-ended investment funds which are domiciled outside the UK, FCA recognised and sold into the UK with distributor status or fund reporting status. Figures reflect sales and FUM to UK investors only.

(3) ^ISA figures include former PEPs. Figures include funds of funds (FOFs).