

SUMMARY OF UK DOMICILED UNIT TRUST / OEIC NET SALES BY ASSET CLASS 1999-2009



PERIOD	Net total sales £mn							Net retail sales £mn							Net institutional sales £mn						
	Total	Equity	Bond	Money Market	Balanced	Property	Other	Total	Equity	Bond	Money Market	Balanced	Property	Other	Total	Equity	Bond	Money Market	Balanced	Property	Other
1999	17,772	9,931	5,782	-195	1,594	108	552	14,128	8,291	4,042	-65	1,370	45	445	3,644	1,639	1,739	-129	225	64	106
2000	18,116	14,865	2,900	20	141	77	113	17,739	14,451	1,956	-3	1,131	52	152	3,77	412	943	23	-91	25	-35
2001	11,840	7,687	2,840	126	1,152	130	-95	9,295	5,361	2,909	52	883	111	-21	2,545	2,326	-69	74	269	19	-74
2002	8,100	3,626	4,289	202	-357	263	77	7,641	3,275	3,631	15	584	186	-50	476	373	658	188	-941	77	121
2003	9,755	2,566	6,243	75	695	29	147	8,094	2,913	4,730	35	420	89	-92	1,662	-345	1,512	41	274	-60	240
2004	5,715	1,441	2,257	-494	798	1,615	96	4,908	2,100	1,672	47	597	454	38	807	-659	585	-540	201	1,161	58
2005	11,673	-880	5,524	488	2,583	2,452	1,506	8,549	2,497	2,739	12	1,168	859	1,274	3,124	-3,377	2,785	476	1,415	1,593	232
2006	20,773	3,461	6,020	1,001	2,973	5,082	2,236	15,304	4,472	3,690	253	1,993	3,613	1,282	5,469	-1,011	2,330	749	980	1,468	953
2007	3,826	-5,604	574	1,341	3,194	2,152	2,169	9,515	3,177	125	422	2,371	2,049	1,371	-5,689	-8,781	449	919	822	103	798
2008	-2,072	-4,054	2,014	-2,222	1,002	-1,058	2,247	3,918	-1,274	2,980	242	976	-367	1,361	-5,990	-2,780	-966	-2,465	26	-690	885
2007 Q2	3,715	-326	704	485	871	1,474	508	3,662	1,220	355	37	621	1,075	355	53	-1,546	349	448	250	399	153
2007 Q3	3,172	341	516	550	772	184	808	2,620	1,427	-153	119	599	246	382	552	-1,086	669	431	173	-61	426
2007 Q4	-1,630	-1,619	-534	598	702	-1,191	414	208	-317	-31	211	552	-544	337	-1,838	-1,302	-503	388	150	-647	77
2008 Q1	413	-1,446	1,335	287	396	-371	212	89	-836	569	97	342	-57	-25	324	-610	767	190	54	-314	237
2008 Q2	1,932	-1,026	1,699	-221	562	13	905	2,276	-143	1,022	110	432	123	731	-344	-883	677	-332	130	-110	174
2008 Q3	-4,569	-2,774	-2,404	-60	-69	-276	1,012	-509	-1,000	-77	42	88	-138	575	-4,060	-1,774	-2,327	-102	-157	-138	437
2008 Q4	152	1,191	1,383	-2,228	112	-424	118	2,061	705	1,466	-6	114	-296	80	-1,909	487	-83	-2,221	-2	-128	38
2009 Q1	5,762	1,049	4,653	58	110	-200	93	4,163	187	3,517	53	73	-84	416	1,600	862	1,136	5	37	-116	-323
2008 Apr	2,228	590	664	395	167	69	343	1,506	433	595	30	136	71	242	722	157	69	365	31	-2	101
2008 May	81	-865	570	-7	198	-18	202	643	-173	365	32	173	58	187	-562	-692	205	-39	25	-75	15
2008 Q2 Jun	-377	-752	466	-610	197	-38	360	127	-403	63	48	123	-6	302	-503	-348	403	-658	74	-33	57
2008 Jul	-2,382	-1,161	-1,604	24	-24	-124	507	-553	-685	-178	55	-32	-77	364	-1,829	-476	-1,426	-31	8	-47	143
2008 Aug	-606	-1,211	-7	63	70	-83	563	58	-324	110	14	45	-43	255	-665	-888	-117	48	25	-41	307
2008 Q3 Sep	-1,581	-402	-792	-146	-114	-69	-58	-15	9	-8	-28	75	-18	-44	-1,566	-411	-784	-119	-189	-50	-13
2008 Oct	-1,561	-815	-145	-411	3	-184	-8	-488	-256	-108	14	-6	-109	-24	-1,072	-560	-38	-425	9	-75	16
2008 Nov	-223	1,187	456	-1,778	84	-120	-51	1,041	641	479	-27	74	-130	4	-1,264	546	-23	-1,751	10	10	-55
2008 Q4 Dec	1,936	819	1,073	-39	25	-120	177	1,509	319	1,095	6	46	-57	100	427	500	-22	-45	-21	-63	77
2009 Jan	1,952	-142	2,039	27	-21	-64	113	1,196	-228	1,420	-14	13	-11	16	757	86	619	41	-33	-52	97
2009 Feb	2,350	1,069	1,311	-16	48	-87	25	1,220	-30	1,050	4	31	-39	203	1,131	1,099	261	-20	17	-48	-178
2009 Q1 Mar	1,460	122	1,303	47	82	-49	-45	1,747	445	1,047	63	29	-34	197	-288	-324	256	-16	53	-15	-242
2009 Apr	1,999	755	894	-15	129	-12	247	2,068	579	1,045	77	134	19	214	-69	176	-151	-93	-5	-31	34

Note - Each month small revisions to figures may have been made since previous press release. This reflects additional information received.

Equity includes the following sectors: UK All Companies, UK Smaller Companies, UK Equity Income, UK Equity Income and Growth, Japan, Japanese Smaller Companies, Asia Pacific Excluding Japan, Asia Pacific Including Japan, North America, Europe Including UK, Europe Excluding UK, North American Smaller Companies, European Smaller Companies, Technology and Telecommunications, Global Growth, Global Emerging Markets and Specialist.

Bond includes the following sectors: UK Gilts, UK Index Linked Gilts, £ Strategic Bond, £ Corporate Bond, £ High Yield, UK Zeros and Global Bond.

Money Market includes the following sector: Money Market

Balanced includes the following sectors: Active Managed, Balanced Managed, Cautious Managed and UK Equity and Bond Income.

Property includes the following sector: Property

Other includes the following sectors: Protected/Guaranteed Funds, Personal Pensions, Unclassified Sector and UK Absolute Return Sector.