

# SUMMARY OF UK DOMICILED UNIT TRUST / OEIC SALES 1999-2009

PERIOD	GROSS SALES £mn				REPURCHASES £mn				NET SALES £mn			
	Total	Retail	of which		Total	Retail	of which		Total	Retail	of which	
			ISAs <sup>^</sup>	Institutional <sup>♦</sup>			ISAs <sup>^</sup>	Institutional <sup>♦</sup>			ISAs <sup>^</sup>	Institutional <sup>♦</sup>
<b>1999</b>	45,353.1	28,270.3	12,945.0	17,082.8	27,581.2	14,142.3	4,468.4	13,438.9	17,771.9	14,128.0	8,476.7	3,643.9
<b>2000</b>	56,907.2	36,647.1	14,035.5	20,260.1	38,790.9	18,907.8	6,273.4	19,883.1	18,116.3	17,739.3	7,762.1	377.0
<b>2001</b>	51,148.5	28,673.4	9,732.0	22,475.1	39,308.1	19,378.4	5,697.6	19,929.7	11,840.5	9,295.0	4,034.6	2,545.5
<b>2002</b>	47,562.4	27,564.1	7,847.0	19,998.3	39,461.2	19,938.9	5,428.0	19,522.3	8,101.2	7,625.2	2,419.1	476.0
<b>2003</b>	46,947.0	28,046.5	6,389.2	18,900.5	37,194.1	19,953.6	4,907.5	17,240.4	9,760.5	8,100.4	1,482.1	1,660.1
<b>2004</b>	54,548.3	30,582.3	6,455.3	23,966.0	48,844.4	25,671.3	7,333.7	23,173.1	5,717.9	4,911.0	-874.9	806.9
<b>2005</b>	75,681.1	40,304.9	7,061.9	35,376.2	63,758.4	31,503.7	8,373.5	32,254.7	11,923.1	8,801.2	-1,311.6	3,121.9
<b>2006</b>	95,611.7	58,034.6	9,254.8	37,577.2	74,838.9	42,730.9	10,119.0	32,108.0	20,772.8	15,303.6	-864.2	5,469.2
<b>2007</b>	113,629.1	66,526.4	9,553.4	47,102.7	109,803.1	57,011.8	10,814.2	52,791.3	3,826.0	9,514.6	-1,260.7	-5,688.6
<b>2008</b>	103,694.0	63,216.8	8,389.0	40,477.2	105,750.4	59,299.4	9,963.3	46,451.1	-2,056.4	3,917.4	-1,574.3	-5,973.9
<b>2007 Q3</b>	30,122.8	15,803.4	1,947.1	14,319.4	26,951.1	13,183.5	2,397.1	13,767.7	3,171.7	2,619.9	-450.0	551.8
<b>Q4</b>	27,867.4	16,905.4	1,863.9	10,962.0	29,497.5	16,697.8	2,689.8	12,799.7	-1,630.1	207.5	-826.0	-1,837.7
<b>2008 Q1</b>	26,336.1	16,114.0	2,116.4	10,222.1	25,923.3	16,024.9	2,583.3	9,898.4	412.8	89.2	-467.0	323.6
<b>Q2</b>	28,276.7	17,215.3	2,962.4	11,061.4	26,344.3	14,939.0	2,931.3	11,405.3	1,932.3	2,276.3	31.1	-343.9
<b>Q3</b>	23,978.6	14,747.1	1,771.4	9,231.5	28,548.1	15,256.2	2,764.0	13,291.8	-4,569.4	-509.1	-992.7	-4,060.3
<b>Q4</b>	25,102.6	15,140.4	1,538.9	9,962.2	24,934.7	13,079.3	1,684.6	11,855.4	167.9	2,061.1	-145.7	-1,893.2
<b>2009 Q1</b>	27,743.3	16,492.1	2,030.4	11,251.2	22,064.2	12,314.6	1,796.2	9,749.6	5,679.1	4,177.5	234.2	1,501.6
<b>Q2</b>	29,578.1	19,033.1	2,770.1	10,545.0	21,803.5	11,477.8	1,533.6	10,325.7	7,774.6	7,555.4	1,236.5	219.2
<b>2008 Jul</b>	8,612.6	5,372.8	639.2	3,239.8	10,994.5	5,925.6	1,082.3	5,069.0	-2,381.9	-552.8	-443.1	-1,829.1
<b>Aug</b>	7,102.6	4,191.8	519.1	2,910.8	7,709.0	4,133.4	817.7	3,575.7	-606.4	58.5	-298.7	-664.9
<b>Q3 Sep</b>	8,263.4	5,182.5	613.1	3,080.9	9,844.5	5,197.3	864.0	4,647.2	-1,581.1	-14.8	-250.9	-1,566.3
<b>Oct</b>	9,273.8	5,161.7	573.1	4,112.1	10,834.4	5,650.2	746.0	5,184.2	-1,560.5	-488.5	-172.9	-1,072.1
<b>Nov</b>	8,125.7	4,781.4	448.8	3,344.2	8,348.4	3,740.4	473.9	4,607.9	-222.7	1,041.0	-25.2	-1,263.7
<b>Q4 Dec</b>	7,703.1	5,197.3	517.0	2,505.8	5,752.0	3,688.7	464.7	2,063.3	1,951.1	1,508.6	52.3	442.6
<b>2009 Jan</b>	8,943.2	5,512.6	499.9	3,430.6	6,992.4	4,316.2	497.9	2,676.2	1,950.7	1,196.4	2.0	754.4
<b>Feb</b>	8,763.2	4,904.8	569.3	3,858.4	6,422.3	3,682.8	681.8	2,739.5	2,340.8	1,222.0	-112.5	1,118.9
<b>Q1 Mar</b>	10,037.0	6,074.8	961.1	3,962.2	8,649.4	4,315.6	616.5	4,333.8	1,387.6	1,759.2	344.6	-371.6
<b>Apr</b>	8,737.9	5,880.3	1,150.7	2,857.6	6,855.5	3,808.1	479.7	3,047.4	1,882.3	2,072.2	671.1	-189.9
<b>May</b>	10,255.1	6,601.9	822.8	3,653.2	6,376.0	3,740.3	512.1	2,635.6	3,879.1	2,861.6	310.7	1,017.5
<b>Q2 Jun</b>	10,585.2	6,550.9	796.5	4,034.3	8,572.0	3,929.3	541.8	4,642.7	2,013.2	2,621.6	254.7	-608.4
<b>Jul</b>	9,816.3	6,301.5	765.2	3,514.8	7,448.0	4,008.9	547.7	3,439.2	2,368.3	2,292.6	217.4	75.7

Note - Each month small revisions to figures may have been made since previous press release. This reflects additional information received.

<sup>^</sup> Includes IMA estimates for fund supermarkets sales of £299 million gross and £122 million net in July 2009. Corresponding figures for June 2009 were £306 million and £134 million.

<sup>♦</sup> From January 2007 IMA figures include additional institutional funds which account for larger fluctuations in institutional and consequently total sales; there is no longer a £50,000 minimum lump sum constraint.