

**SUMMARY OF UK DOMICILED UNIT TRUST / OEIC NET SALES BY ASSET CLASS 1999-2009**



PERIOD	Net total sales £mn							Net retail sales £mn							Net institutional sales £mn						
	Total	Equity	Bond	Money Market	Balanced	Property	Other	Total	Equity	Bond	Money Market	Balanced	Property	Other	Total	Equity	Bond	Money Market	Balanced	Property	Other
1999	17,772	9,931	5,782	-195	1,594	108	552	14,128	8,291	4,042	-65	1,370	45	445	3,644	1,639	1,739	-129	225	64	106
2000	18,116	14,865	2,900	20	141	77	113	17,739	14,451	1,956	-3	1,131	52	152	3,777	412	943	23	-91	25	-35
2001	11,840	7,687	2,840	126	1,152	130	-95	9,295	5,361	2,909	52	883	111	-21	2,545	2,326	-69	74	269	19	-74
2002	8,100	3,626	4,289	202	-357	263	77	7,641	3,275	3,631	15	584	186	-50	476	373	658	188	-941	77	121
2003	9,755	2,566	6,243	75	695	29	147	8,094	2,913	4,730	35	420	89	-92	1,662	-345	1,512	41	274	-60	240
2004	5,715	1,441	2,257	-494	798	1,615	96	4,908	2,100	1,672	47	597	454	38	807	-659	585	-540	201	1,161	58
2005	11,673	-880	5,524	488	2,583	2,452	1,506	8,549	2,497	2,739	12	1,168	859	1,274	3,124	-3,377	2,785	476	1,415	1,593	232
2006	20,773	3,461	6,020	1,001	2,973	5,082	2,236	15,304	4,472	3,690	253	1,993	3,613	1,282	5,469	-1,011	2,330	749	980	1,468	953
2007	3,826	-5,604	574	1,341	3,194	2,152	2,169	9,515	3,177	125	422	2,371	2,049	1,371	-5,689	-8,781	449	919	822	103	798
2008	-2,056	-4,015	1,946	-2,222	1,004	-1,058	2,289	3,917	-1,252	2,910	242	979	-367	1,405	-5,974	-2,763	-964	-2,465	25	-690	884
2007 Q3	3,172	341	516	550	772	184	808	2,620	1,427	-153	119	599	246	382	552	-1,086	669	431	173	-61	426
2007 Q4	-1,630	-1,619	-534	598	702	-1,191	414	208	-317	-31	211	552	-544	337	-1,838	-1,302	-503	388	150	-647	77
2008 Q1	413	-1,446	1,335	287	396	-371	212	89	-836	569	97	342	-57	-25	324	-610	767	190	54	-314	237
2008 Q2	1,932	-1,026	1,699	-221	562	13	905	2,276	-143	1,022	110	432	123	731	-344	-883	677	-332	130	-110	174
2008 Q3	-4,569	-2,775	-2,427	-60	-67	-276	1,036	-509	-1,001	-90	42	89	-138	589	-4,060	-1,774	-2,337	-102	-157	-138	447
2008 Q4	168	1,232	1,338	-2,228	114	-424	136	2,061	728	1,410	-6	116	-296	110	-1,893	504	-71	-2,221	-3	-128	27
2009 Q1	5,679	828	4,686	177	122	-200	66	4,178	190	3,518	57	86	-84	411	1,502	638	1,168	120	37	-116	-345
2009 Q2	7,775	3,366	2,679	-52	746	45	990	7,555	2,625	3,234	98	676	127	795	219	741	-555	-149	70	-82	195
2008 Jul	-2,382	-1,161	-1,623	24	-24	-124	526	-553	-685	-189	55	-32	-77	375	-1,829	-476	-1,434	-31	8	-47	152
2008 Aug	-606	-1,212	-9	63	70	-83	564	58	-324	108	14	46	-43	257	-665	-888	-117	48	25	-41	307
2008 Q3 Sep	-1,581	-402	-795	-146	-114	-69	-55	-15	9	-10	-28	75	-18	-43	-1,566	-411	-786	-119	-189	-50	-12
2008 Q3 Oct	-1,561	-801	-156	-411	3	-184	-12	-488	-242	-138	14	-6	-109	-8	-1,072	-559	-18	-425	9	-75	-4
2008 Q3 Nov	-223	1,192	434	-1,778	83	-120	-34	1,041	645	460	-27	74	-130	18	-1,264	546	-26	-1,751	10	10	-52
2008 Q4 Dec	1,951	841	1,060	-39	27	-120	182	1,509	324	1,087	6	48	-57	99	443	516	-27	-45	-21	-63	82
2009 Jan	1,951	-139	2,070	22	-21	-64	83	1,196	-229	1,422	-13	13	-11	15	754	89	648	35	-34	-52	68
2009 Feb	2,341	1,069	1,311	-24	48	-87	24	1,222	-28	1,049	6	31	-39	203	1,119	1,098	262	-30	17	-48	-180
2009 Q1 Mar	1,388	-102	1,305	179	95	-49	-40	1,759	447	1,047	63	42	-34	193	-372	-549	258	116	53	-15	-234
2009 Q1 Apr	1,882	779	948	-217	129	-12	255	2,072	583	1,049	77	134	19	209	-190	196	-101	-294	-5	-31	45
2009 Q1 May	3,879	1,501	1,723	24	362	2	267	2,862	990	1,287	34	334	36	180	1,018	511	436	-10	29	-34	86
2009 Q2 Jun	2,013	1,086	8	141	255	54	468	2,622	1,052	898	-13	208	72	405	-608	34	-890	155	47	-17	63
2009 Q2 Jul	2,368	827	718	-40	197	55	610	2,293	711	829	17	163	54	520	76	117	-111	-57	35	2	91

Note - Each month small revisions to figures may have been made since previous press release. This reflects additional information received.

Equity includes the following sectors: UK All Companies, UK Smaller Companies, UK Equity Income, UK Equity Income and Growth, Japan, Japanese Smaller Companies, Asia Pacific Excluding Japan, Asia Pacific Including Japan, North America, Europe Including UK, Europe Excluding UK, North American Smaller Companies, European Smaller Companies, Technology and Telecommunications, Global Growth, Global Emerging Markets and Specialist.

Bond includes the following sectors: UK Gilts, UK Index Linked Gilts, £ Strategic Bond, £ Corporate Bond, £ High Yield, UK Zeros and Global Bond.

Money Market includes the following sector: Money Market

Balanced includes the following sectors: Active Managed, Balanced Managed, Cautious Managed and UK Equity and Bond Income.

Property includes the following sector: Property

Other includes the following sectors: Protected/Guaranteed Funds, Personal Pensions, Unclassified Sector and UK Absolute Return Sector.