

SUMMARY OF UK DOMICILED UNIT TRUST / OEIC NET SALES BY ASSET CLASS 1999-2009



PERIOD	Net total sales £mn							Net retail sales £mn							Net institutional sales £mn						
	Total	Equity	Bond	Money Market	Balanced	Property	Other	Total	Equity	Bond	Money Market	Balanced	Property	Other	Total	Equity	Bond	Money Market	Balanced	Property	Other
1999	17,772	9,931	5,782	-195	1,594	108	552	14,128	8,291	4,042	-65	1,370	45	445	3,644	1,639	1,739	-129	225	64	106
2000	18,116	14,865	2,900	20	141	77	113	17,739	14,451	1,956	-3	1,131	52	152	3,777	412	943	23	-991	25	-35
2001	11,840	7,687	2,840	126	1,152	130	-95	9,295	5,361	2,909	52	883	111	-21	2,545	2,326	-69	74	269	19	-74
2002	8,100	3,626	4,289	202	-357	263	77	7,641	3,275	3,631	15	584	186	-50	476	373	658	188	-941	77	121
2003	9,755	2,566	6,243	75	695	29	147	8,094	2,913	4,730	35	420	89	-92	1,662	-345	1,512	41	274	-60	240
2004	5,715	1,441	2,257	-494	798	1,615	96	4,908	2,100	1,672	47	597	454	38	807	-659	585	-540	201	1,161	58
2005	11,673	-880	5,524	488	2,583	2,452	1,506	8,549	2,497	2,739	12	1,168	859	1,274	3,124	-3,377	2,785	476	1,415	1,593	232
2006	20,773	3,461	6,020	1,001	2,973	5,082	2,236	15,304	4,472	3,690	253	1,993	3,613	1,282	5,469	-1,011	2,330	749	980	1,468	953
2007	3,826	-5,604	574	1,341	3,194	2,152	2,169	9,515	3,177	125	422	2,371	2,049	1,371	-5,689	-8,781	449	919	822	103	798
2008	-2,155	-4,041	1,991	-2,222	1,002	-1,156	2,272	3,819	-1,277	2,966	242	976	-465	1,376	-5,974	-2,764	-976	-2,465	26	-690	896
2007 Q3	3,172	341	516	550	772	184	808	2,620	1,427	-153	119	599	246	382	552	-1,086	669	431	173	-61	426
2007 Q4	-1,630	-1,619	-534	598	702	-1,191	414	208	-317	-31	211	552	-544	337	-1,838	-1,302	-503	388	150	-647	77
2008 Q1	413	-1,446	1,335	287	396	-371	212	89	-836	569	97	342	-57	-25	324	-610	767	190	54	-314	237
2008 Q2	1,932	-1,026	1,699	-221	562	13	905	2,276	-143	1,022	110	432	123	731	-344	-883	677	-332	130	-110	174
2008 Q3	-4,584	-2,776	-2,427	-60	-67	-290	1,037	-523	-1,002	-90	42	89	-152	590	-4,060	-1,774	-2,337	-102	-157	-138	447
2008 Q4	84	1,207	1,383	-2,228	111	-508	118	1,977	705	1,466	-6	113	-380	80	-1,893	503	-83	-2,221	-3	-128	38
2009 Q1	5,620	828	4,686	177	122	-259	66	4,119	190	3,518	57	86	-143	411	1,502	638	1,168	120	37	-116	-345
2009 Q2	7,732	3,369	2,679	-52	742	-24	1,018	7,397	2,625	3,234	98	676	59	706	336	744	-555	-149	67	-82	312
2008 Aug	-606	-1,213	-9	63	70	-83	565	59	-325	108	14	46	-42	258	-665	-888	-117	48	25	-41	307
2008 Q3 Sep	-1,596	-402	-795	-146	-114	-83	-54	-29	8	-10	-28	75	-33	-42	-1,566	-411	-786	-119	-189	-50	-12
2008 Q3 Oct	-1,582	-815	-145	-411	3	-206	-8	-510	-256	-108	14	-6	-131	-24	-1,072	-559	-38	-425	9	-75	16
2008 Q3 Nov	-271	1,187	456	-1,778	83	-168	-51	993	641	479	-27	74	-178	4	-1,264	546	-23	-1,751	10	10	-55
2008 Q4 Dec	1,937	835	1,073	-39	24	-134	177	1,494	319	1,095	6	46	-71	100	443	516	-22	-45	-21	-63	77
2009 Jan	1,927	-139	2,070	22	-21	-88	83	1,172	-229	1,422	-13	13	-35	15	754	89	648	35	-34	-52	68
2009 Feb	2,323	1,069	1,311	-24	48	-105	24	1,204	-28	1,049	6	31	-57	203	1,119	1,098	262	-30	17	-48	-180
2009 Q1 Mar	1,371	-102	1,305	179	95	-66	-40	1,742	447	1,047	63	42	-51	193	-372	-549	258	116	53	-15	-234
2009 Q1 Apr	1,879	780	948	-217	129	-28	268	2,069	583	1,049	77	134	2	223	-190	197	-101	-294	-5	-31	45
2009 Q1 May	3,860	1,502	1,723	24	359	-25	277	2,842	990	1,287	34	333	10	188	1,018	512	436	-10	26	-34	89
2009 Q2 Jun	1,993	1,087	8	141	255	29	473	2,485	1,052	898	-13	208	47	294	-492	35	-890	155	46	-17	179
2009 Q2 Jul	2,448	825	718	-40	261	36	648	2,305	711	829	17	165	34	549	143	114	-111	-57	96	2	100
2009 Q2 Aug	2,672	1,014	895	-133	127	118	652	2,172	696	742	-23	147	129	481	500	318	153	-111	-20	-11	171

Note - Each month small revisions to figures may have been made since previous press release. This reflects additional information received.

Equity includes the following sectors: UK All Companies, UK Smaller Companies, UK Equity Income, UK Equity Income and Growth, Japan, Japanese Smaller Companies, Asia Pacific Excluding Japan, Asia Pacific Including Japan, North America, Europe Including UK, Europe Excluding UK, North American Smaller Companies, European Smaller Companies, Technology and Telecommunications, Global Growth, Global Emerging Markets and Specialist.

Bond includes the following sectors: UK Gilts, UK Index Linked Gilts, £ Strategic Bond, £ Corporate Bond, £ High Yield, UK Zeros and Global Bond.

Money Market includes the following sector: Money Market

Balanced includes the following sectors: Active Managed, Balanced Managed, Cautious Managed and UK Equity and Bond Income.

Property includes the following sector: Property

Other includes the following sectors: Protected/Guaranteed Funds, Personal Pensions, Unclassified Sector and UK Absolute Return Sector.