

SECTOR SUMMARY AUG 2009



IMA SECTOR	Funds Under Management £		Gross Sales £				Net Sales £			ISA [†]	ISA [†]	ISA [†]
	TOTAL	sector as % of total	TOTAL	sector as % of total	RETAIL	INSTITUTIONAL	TOTAL	RETAIL	INSTITUTIONAL	Funds Under Management £	Gross Sales £	Net Sales £
Europe Excluding UK	29,227,688,992	6.7%	568,000,522	6.1%	271,629,727	296,370,795	183,306,180	36,613,290	146,692,890	4,581,493,547	6,655,595	-18,075,720
Europe Including UK	1,724,023,520	0.4%	18,211,467	0.2%	16,817,974	1,393,493	-18,105,550	-3,318,518	-14,787,032	429,390,305	1,148,178	-1,445,781
European Smaller Companies	1,927,025,291	0.4%	36,970,018	0.4%	26,108,998	10,861,020	-2,844,206	-4,058,374	1,214,168	180,457,474	147,274	-576,615
Asia Pacific Including Japan	1,002,956,288	0.2%	18,013,860	0.2%	8,278,132	9,735,728	9,631,322	4,649,809	4,981,513	138,519,389	1,997,765	1,357,784
Asia Pacific Excluding Japan	19,199,558,848	4.4%	549,687,500	5.9%	322,578,548	227,108,952	200,550,821	66,053,178	134,497,643	620,867,124	4,531,619	436,544
Global Emerging Markets	7,282,118,056	1.7%	194,373,271	2.1%	125,465,207	68,908,064	93,883,229	76,984,791	16,898,438	52,739,608	587,134	187,453
Global Growth	30,671,080,727	7.0%	425,917,571	4.6%	316,014,026	109,903,545	76,759,327	119,585,948	-42,826,621	4,800,214,214	27,175,237	-1,712,593
Japan	6,703,635,713	1.5%	152,423,012	1.6%	109,816,496	42,606,516	28,086,987	48,145,607	-20,058,620	156,278,862	709,858	-469,782
Japanese Smaller Companies	335,037,317	0.1%	3,237,884	0.0%	2,574,774	663,110	-3,665,026	-2,386,936	-1,278,090	11,556,113	35,711	-40,750
North America	15,186,718,627	3.5%	465,254,899	5.0%	293,879,185	171,375,714	226,910,154	137,252,922	89,657,232	505,222,103	2,411,916	-688,312
North American Smaller Companies	739,932,095	0.2%	20,132,527	0.2%	10,951,569	9,180,958	14,157,196	6,977,839	7,179,357	16,136,800	33,152	-24,687
Specialist	11,856,915,326	2.7%	402,301,214	4.3%	356,724,054	45,577,160	49,607,285	62,956,808	-13,349,523	630,781,923	3,511,737	-143,442
Technology and Telecommunications	537,921,297	0.1%	9,155,284	0.1%	9,148,097	7,187	1,765,509	2,403,492	-637,983	175,449,489	189,301	-638,195
UK All Companies	88,452,923,452	20.2%	1,143,810,782	12.4%	796,294,006	347,516,776	-27,335,813	90,930,084	-118,265,897	17,749,017,196	60,626,447	-35,251,519
UK Equity Income	25,895,614,158	5.9%	339,339,588	3.7%	243,151,759	96,187,829	3,127,428	-25,809,379	28,936,807	4,063,052,386	14,397,813	-6,631,591
UK Equity Income and Growth	19,597,508,747	4.5%	301,564,418	3.3%	166,612,441	134,951,977	161,067,650	68,742,769	92,324,881	3,733,967,142	26,107,664	8,067,413
UK Smaller Companies	5,511,728,020	1.3%	74,494,637	0.8%	48,090,745	26,403,892	16,691,108	10,326,773	6,364,335	545,891,035	1,411,825	-1,613,689
Total Equities	265,852,386,474	60.6%	4,722,888,454	51.0%	3,124,135,738	1,598,752,716	1,013,593,601	696,050,103	317,543,498	38,391,034,710	151,678,246	-57,263,482
Global Bonds	6,966,203,753	1.6%	327,990,135	3.5%	253,683,631	74,306,504	90,664,614	69,145,429	21,519,185	103,846,417	509,696	-276,952
£ Strategic Bond	15,700,934,134	3.6%	409,557,558	4.4%	343,797,490	65,760,068	195,176,883	182,704,900	12,471,983	2,495,521,140	16,247,943	286,667
£ Corporate Bond	41,561,623,153	9.5%	1,010,405,489	10.9%	695,752,674	314,652,815	436,422,710	338,268,398	98,154,312	6,447,879,786	31,793,011	-13,854,656
UK Gilts	17,743,446,830	4.0%	369,781,066	4.0%	171,593,251	198,187,815	111,602,185	109,731,763	1,870,422	85,435,297	1,353,841	110,088
UK Index Linked Gilts	3,273,028,605	0.7%	41,391,242	0.4%	30,404,589	10,986,653	-8,521,115	-5,048,980	-3,472,135	7,808,955	585,996	453,267
£ High Yield	5,988,653,480	1.4%	154,664,130	1.7%	126,084,386	28,579,744	71,900,303	49,220,720	22,679,583	1,219,593,339	2,161,756	-4,424,437
UK Zeros	223,866,768	0.1%	1,149,471	0.0%	1,149,471	0	-2,214,303	-2,169,483	-44,820	7,456,408	17,721	-42,522
Total Bonds	91,457,756,723	20.8%	2,314,939,091	25.0%	1,622,465,492	692,473,599	895,031,277	741,852,747	153,178,530	10,367,541,342	52,669,964	-17,748,545
Money Market	4,880,847,796	1.1%	410,035,581	4.4%	94,131,878	315,903,703	-133,187,855	-22,632,227	-110,555,628	75,410,060	649,535	-287,320
Total Money Market	4,880,847,796	1.1%	410,035,581	4.4%	94,131,878	315,903,703	-133,187,855	-22,632,227	-110,555,628	75,410,060	649,535	-287,320
Active Managed	5,526,603,615	1.3%	70,764,456	0.8%	62,501,393	8,263,063	25,534,732	24,245,295	1,289,437	1,378,527,108	4,213,742	-4,015,515
Balanced Managed	12,815,336,653	2.9%	135,424,554	1.5%	91,509,449	43,915,105	60,074,108	35,093,267	24,980,841	3,567,824,413	14,589,521	-6,655,829
Cautious Managed	13,897,524,300	3.2%	235,624,438	2.5%	198,401,447	37,222,991	51,855,865	100,265,093	-48,409,228	3,644,304,771	66,770,972	40,034,622
UK Equity and Bond Income	3,358,130,135	0.8%	16,394,053	0.2%	12,706,602	3,687,451	-10,085,248	-12,476,540	2,391,292	1,526,235,954	4,670,478	-3,275,942
Total Balanced	35,597,594,703	8.1%	458,207,501	4.9%	365,118,891	93,088,610	127,379,457	147,127,115	-19,747,658	10,116,892,246	90,244,713	26,087,336
Property	7,198,827,426	1.6%	361,498,604	3.9%	195,484,834	166,013,770	117,627,619	129,084,287	-11,456,668	162,755,260	2,952,985	991,449
Total Property	7,198,827,426	1.6%	361,498,604	3.9%	195,484,834	166,013,770	117,627,619	129,084,287	-11,456,668	162,755,260	2,952,985	991,449
Protected/Guaranteed Funds	2,366,916,690	0.5%	138,018,299	1.5%	132,828,441	5,189,858	126,192,968	124,022,752	2,170,216	754,871,744	26,262,424	23,963,496
Personal Pensions	171,031,740	0.0%	1,925,656	0.0%	1,925,656	0	1,181,397	1,181,397	0	0	0	0
Unclassified Sector	25,418,513,399	5.8%	394,888,951	4.3%	222,459,236	172,429,715	185,305,753	120,609,830	64,695,923	2,083,034,871	65,491,983	51,410,315
Absolute Return - UK	6,014,043,547	1.4%	455,904,624	4.9%	321,831,291	134,073,333	339,162,654	235,184,071	103,978,583	22,430,627	559,305	452,855
Total Other	33,970,505,376	7.7%	990,737,530	10.7%	679,044,624	311,692,906	651,842,772	480,998,050	170,844,722	2,860,337,242	92,313,712	75,826,666
UK Total	438,957,918,498	100.0%	9,258,306,761	100.0%	6,080,381,457	3,177,925,304	2,672,286,871	2,172,480,075	499,806,796	61,973,970,860	390,509,155	27,606,104
Absolute Return - Offshore	764,240,721	3.8%	62,147,033	4.1%	27,197,414	34,949,619	59,719,208	26,012,154	33,707,054	0	0	0
Overseas Total	20,295,206,472	-	1,530,221,248	-	464,481,235	1,065,740,012	492,231,695	150,940,477	341,291,217	327,090,220	4,617,812	776,342
Grand Total	459,253,124,970	-	10,788,528,009	-	6,544,862,692	4,243,665,316	3,164,518,566	2,323,420,552	841,098,013	62,301,061,080	395,126,967	28,382,446

[†] The ISA figures in this table do not include fund supermarket data and therefore do not reconcile with other summary tables. However, they do include Fund of Funds (FOF) whereas FOFs are not included in the other columns in order to avoid double counting of investments in FOFs.