

SUMMARY OF UK DOMICILED UNIT TRUST / OEIC SALES 1999-2009



PERIOD	GROSS SALES £mn				REPURCHASES £mn				NET SALES £mn			
	Total	Retail	of which		Total	Retail	of which		Total	Retail	of which	
			ISAs [^]	Institutional [♦]			ISAs [^]	Institutional [♦]			ISAs [^]	Institutional [♦]
1999	45,353.1	28,270.3	12,945.0	17,082.8	27,581.2	14,142.3	4,468.4	13,438.9	17,771.9	14,128.0	8,476.7	3,643.9
2000	56,907.2	36,647.1	14,035.5	20,260.1	38,790.9	18,907.8	6,273.4	19,883.1	18,116.3	17,739.3	7,762.1	377.0
2001	51,148.5	28,673.4	9,732.0	22,475.1	39,308.1	19,378.4	5,697.6	19,929.7	11,840.5	9,295.0	4,034.6	2,545.5
2002	47,562.4	27,564.1	7,847.0	19,998.3	39,461.2	19,938.9	5,428.0	19,522.3	8,101.2	7,625.2	2,419.1	476.0
2003	46,947.0	28,046.5	6,389.2	18,900.5	37,194.1	19,953.6	4,907.5	17,240.4	9,760.5	8,100.4	1,482.1	1,660.1
2004	54,548.3	30,582.3	6,455.3	23,966.0	48,844.4	25,671.3	7,333.7	23,173.1	5,717.9	4,911.0	-874.9	806.9
2005	75,681.1	40,304.9	7,061.9	35,376.2	63,758.4	31,503.7	8,373.5	32,254.7	11,923.1	8,801.2	-1,311.6	3,121.9
2006	95,611.7	58,034.6	9,254.8	37,577.2	74,838.9	42,730.9	10,119.0	32,108.0	20,772.8	15,303.6	-864.2	5,469.2
2007	113,629.1	66,526.4	9,553.4	47,102.7	109,803.1	57,011.8	10,814.2	52,791.3	3,826.0	9,514.6	-1,260.7	-5,688.6
2008	103,590.3	63,113.1	8,389.0	40,477.2	105,745.3	59,294.2	9,963.3	46,451.1	-2,155.0	3,818.9	-1,574.3	-5,973.9
2007 Q4	27,867.4	16,905.4	1,863.9	10,962.0	29,497.5	16,697.8	2,689.8	12,799.7	-1,630.1	207.5	-826.0	-1,837.7
2008 Q1	26,334.6	16,112.6	2,116.4	10,222.1	25,922.4	16,024.0	2,583.3	9,898.4	412.3	88.6	-467.0	323.6
Q2	28,276.5	17,215.1	2,962.4	11,061.4	26,344.8	14,939.4	2,931.3	11,405.3	1,931.7	2,275.6	31.1	-343.9
Q3	23,962.8	14,731.3	1,771.4	9,231.5	28,545.7	15,253.9	2,764.0	13,291.8	-4,582.9	-522.6	-992.7	-4,060.3
Q4	25,016.3	15,054.1	1,538.9	9,962.2	24,932.3	13,076.9	1,684.6	11,855.4	83.9	1,977.2	-145.7	-1,893.2
2009 Q1	27,682.7	16,431.5	2,030.4	11,251.2	22,062.4	12,312.7	1,796.2	9,749.6	5,620.3	4,118.7	234.2	1,501.6
Q2	29,538.4	18,877.1	2,770.1	10,661.3	21,806.1	11,480.4	1,528.3	10,325.7	7,732.3	7,396.7	1,241.9	335.6
Q3	30,594.1	19,579.6	2,209.5	11,014.6	21,751.2	12,371.1	1,678.3	9,380.1	8,842.9	7,208.5	531.2	1,634.5
2008 Sep	8,248.5	5,167.6	613.1	3,080.9	9,844.3	5,197.1	864.0	4,647.2	-1,595.7	-29.4	-250.9	-1,566.3
Oct	9,251.6	5,139.5	573.1	4,112.1	10,833.7	5,649.5	746.0	5,184.2	-1,582.2	-510.1	-172.9	-1,072.1
Nov	8,077.1	4,732.9	448.8	3,344.2	8,347.8	3,739.8	473.9	4,607.9	-270.7	993.0	-25.2	-1,263.7
Q4 Dec	7,687.6	5,181.8	517.0	2,505.8	5,750.8	3,687.5	464.7	2,063.3	1,936.8	1,494.3	52.3	442.6
2009 Jan	8,918.5	5,487.9	499.9	3,430.6	6,991.8	4,315.5	497.9	2,676.2	1,926.7	1,172.4	2.0	754.4
Feb	8,744.8	4,886.4	569.3	3,858.4	6,422.0	3,682.4	681.8	2,739.5	2,322.8	1,204.0	-112.5	1,118.9
Q1 Mar	10,019.3	6,057.1	961.1	3,962.2	8,648.6	4,314.7	616.5	4,333.8	1,370.7	1,742.4	344.6	-371.6
Apr	8,733.9	5,876.3	1150.7	2,857.6	6,854.7	3,807.2	479.7	3,047.4	1,879.2	2,069.1	671.1	-189.9
May	10,235.1	6,581.9	822.9	3,653.2	6,375.4	3,739.8	512.1	2,635.6	3,859.7	2,842.2	310.8	1,017.5
Q2 Jun	10,569.4	6,418.8	796.5	4,150.6	8,576.1	3,933.4	536.5	4,642.7	1,993.4	2,485.4	260.0	-492.1
Jul	9,895.3	6,311.9	766.0	3,583.4	7,447.5	4,007.4	547.7	3,440.1	2,447.8	2,304.5	218.2	143.3
Aug	9,281.5	6,117.4	676.6	3,164.1	6,592.8	3,932.5	526.0	2,660.3	2,688.7	2,184.9	150.6	503.8
Q3 Sep	11,417.3	7,150.3	766.9	4,267.1	7,710.9	4,431.3	604.6	3,279.7	3,706.4	2,719.0	162.3	987.4

Note - Each month small revisions to figures may have been made since previous press release. This reflects additional information received.

[^] Includes IMA estimates for fund supermarkets sales of £293 million gross and £100 million net in September 2009. Corresponding figures for August 2009 were £286 million and £123 million.

[♦] From January 2007 IMA figures include additional institutional funds which account for larger fluctuations in institutional and consequently total sales; there is no longer a £50,000 minimum lump sum constraint.