

**SUMMARY OF UK DOMICILED UNIT TRUST / OEIC NET SALES BY ASSET CLASS 1999-2009**



PERIOD	Net total sales £mn							Net retail sales £mn							Net institutional sales £mn						
	Total	Equity	Bond	Money Market	Balanced	Property	Other	Total	Equity	Bond	Money Market	Balanced	Property	Other	Total	Equity	Bond	Money Market	Balanced	Property	Other
1999	17,772	9,931	5,782	-195	1,594	108	552	14,128	8,291	4,042	-65	1,370	45	445	3,644	1,639	1,739	-129	225	64	106
2000	18,116	14,865	2,900	20	141	77	113	17,739	14,451	1,956	-3	1,131	52	152	3,777	412	943	23	-991	25	-35
2001	11,840	7,687	2,840	126	1,152	130	-95	9,295	5,361	2,909	52	883	111	-21	2,545	2,326	-69	74	269	19	-74
2002	8,100	3,626	4,289	202	-357	263	77	7,641	3,275	3,631	15	584	186	-50	476	373	658	188	-941	77	121
2003	9,755	2,566	6,243	75	695	29	147	8,094	2,913	4,730	35	420	89	-92	1,662	-345	1,512	41	274	-60	240
2004	5,715	1,441	2,257	-494	798	1,615	96	4,908	2,100	1,672	47	597	454	38	807	-659	585	-549	201	1,161	58
2005	11,673	-880	5,524	488	2,583	2,452	1,506	8,549	2,497	2,739	12	1,168	859	1,274	3,124	-3,377	2,785	476	1,415	1,593	232
2006	20,773	3,461	6,020	1,001	2,973	5,082	2,236	15,304	4,472	3,690	253	1,993	3,613	1,282	5,469	-1,011	2,330	749	980	1,468	953
2007	3,826	-5,604	574	1,341	3,194	2,152	2,169	9,515	3,177	125	422	2,371	2,049	1,371	-5,689	-8,781	449	919	822	103	798
2008	-2,155	-4,021	1,879	-2,223	1,010	-1,156	2,355	3,819	-1,266	2,846	242	983	-466	1,479	-5,974	-2,748	-967	-2,465	27	-690	870
2007 Q4	-1,630	-1,619	-534	598	702	-1,191	414	208	-317	-31	211	552	-544	337	-1,838	-1,302	-503	388	150	-647	77
2008 Q1	412	-1,447	1,237	287	395	-372	313	89	-840	523	97	341	-57	24	324	-601	713	190	54	-315	282
Q2	1,932	-1,034	1,719	-222	567	13	889	2,276	-154	1,011	110	435	123	750	-344	-879	708	-332	132	-110	137
Q3	-4,583	-2,775	-2,414	-60	-66	-289	1,021	-523	-1,001	-98	42	91	-151	595	-4,060	-1,773	-2,317	-102	-156	-138	426
Q4	84	1,236	1,338	-2,228	114	-508	132	1,977	728	1,410	-7	117	-380	110	-1,893	505	-72	-2,221	-3	-128	25
2009 Q1	5,620	827	4,686	177	122	-259	67	4,119	190	3,518	57	86	-143	411	1,502	637	1,168	120	37	-116	-344
Q2	7,732	3,369	2,679	-52	742	-24	1,018	7,397	2,625	3,234	98	676	59	705	336	744	-555	-149	67	-82	312
Q3	8,843	2,948	2,759	-72	649	422	2,136	7,208	2,412	2,136	-21	493	424	1,764	1,634	536	623	-51	156	-2	372
2008 Sep	-1,596	-402	-795	-146	-113	-83	-57	-29	9	-17	-28	76	-33	-36	-1,566	-411	-777	-119	-189	-50	-21
Oct	-1,582	-800	-156	-411	3	-206	-13	-510	-242	-138	14	-6	-131	-8	-1,072	-559	-18	-425	9	-75	-4
Nov	-271	1,192	434	-1,778	83	-168	-35	993	645	460	-27	74	-178	18	-1,264	547	-26	-1,751	10	10	-53
Q4 Dec	1,937	844	1,060	-39	27	-134	179	1,494	324	1,087	6	48	-71	99	443	520	-27	-45	-21	-63	79
2009 Jan	1,927	-137	2,070	22	-21	-88	81	1,172	-229	1,422	-13	13	-35	15	754	91	648	35	-34	-52	66
Feb	2,323	1,065	1,311	-24	48	-105	28	1,204	-28	1,049	6	31	-57	203	1,119	1,094	262	-30	17	-48	-176
Q1 Mar	1,371	-101	1,305	179	95	-66	-41	1,742	447	1,047	63	42	-51	193	-372	-548	258	116	53	-15	-235
Apr	1,879	780	948	-217	129	-28	268	2,069	583	1,049	77	134	2	223	-190	197	-101	-294	-5	-31	45
May	3,860	1,502	1,723	24	359	-25	277	2,842	990	1,287	34	333	10	188	1,018	512	436	-10	26	-34	89
Q2 Jun	1,993	1,087	8	141	255	29	472	2,485	1,052	898	-13	208	47	294	-492	35	-890	155	46	-17	179
Jul	2,448	828	718	-40	260	36	645	2,305	714	829	17	165	34	546	143	114	-111	-57	96	2	99
Aug	2,689	1,024	901	-133	128	118	652	2,185	704	741	-23	148	129	486	504	320	161	-111	-20	-11	165
Q3 Sep	3,706	1,096	1,140	101	261	269	839	2,719	995	566	-15	181	261	731	987	102	574	117	80	8	108

Note - Each month small revisions to figures may have been made since previous press release. This reflects additional information received.

Equity includes the following sectors: UK All Companies, UK Smaller Companies, UK Equity Income, UK Equity Income and Growth, Japan, Japanese Smaller Companies, Asia Pacific Excluding Japan, Asia Pacific Including Japan, North America, Europe Including UK, Europe Excluding UK, North American Smaller Companies, European Smaller Companies, Technology and Telecommunications, Global Growth, Global Emerging Markets and Specialist.

Bond includes the following sectors: UK Gilts, UK Index Linked Gilts, £ Strategic Bond, £ Corporate Bond, £ High Yield, UK Zeros and Global Bond.

Money Market includes the following sector: Money Market

Balanced includes the following sectors: Active Managed, Balanced Managed, Cautious Managed and UK Equity and Bond Income.

Property includes the following sector: Property

Other includes the following sectors: Protected/Guaranteed Funds, Personal Pensions, Unclassified Sector and UK Absolute Return Sector.