

# SUMMARY OF OVERSEAS\* DOMICILED FUNDS FUM AND SALES 2006-2009



PERIOD	OVERSEAS FUM £mn		GROSS SALES £mn				REPURCHASES £mn				NET SALES £mn			
	Total	ISA <sup>^</sup>	Total	Retail	ISA <sup>^</sup>	Institutional	Total	Retail	ISA <sup>^</sup>	Institutional	Total	Retail	ISA <sup>^</sup>	Institutional
2006	12,277	255												
2007	18,036	401	10,999.0	7,065.7	94.8	3,933.3	9,323.8	6,666.3	68.1	2,657.5	1,675.2	399.4	26.7	1,275.8
2008	16,004	247	9,345.4	4,438.9	55.9	4,906.5	11,090.0	5,100.9	48.5	5,989.1	-1,744.6	-662.1	7.4	-1,082.6
2007 Q4	18,036	401	3,085.1	2,023.7	26.7	1,061.4	2,984.9	2,235.1	23.3	749.9	100.1	-211.4	3.4	311.5
2008 Q1	15,419	342	2,369.5	1,305.2	19.9	1,064.3	3,209.9	1,696.2	15.5	1,513.7	-840.4	-391.0	4.4	-449.4
Q2	16,365	304	2,266.2	1,268.2	18.1	998.0	2,364.4	1,243.4	13.4	1,121.0	-98.2	24.8	4.7	-123.0
Q3	16,688	268	2,120.2	746.8	9.4	1,373.4	2,952.5	1,058.2	11.2	1,894.4	-832.4	-311.4	-1.7	-521.0
Q4	16,004	247	2,589.5	1,118.6	8.5	1,470.8	2,563.2	1,103.2	8.4	1,460.0	26.3	15.4	0.1	10.9
2009 Q1	15,875	235	1,890.0	877.7	7.2	1,012.4	1,783.4	722.8	5.9	1,060.6	106.6	154.8	1.3	-48.2
Q2	18,037	296	2,208.0	1,319.8	12.8	888.2	1,953.1	957.2	7.4	995.8	254.9	362.6	5.4	-107.6
Q3	21,236	350	3,427.8	1,552.8	11.6	1,875.0	2,569.4	851.9	10.5	1,717.5	858.4	700.9	1.2	157.5
2008 Sep	16,688	268	531.0	228.5	3.1	302.5	881.9	395.5	3.8	486.5	-350.9	-167.0	-0.7	-183.9
Oct	15,261	217	977.5	354.1	3.5	623.4	1,072.6	557.9	4.8	514.7	-95.1	-203.8	-1.3	108.7
Nov	15,039	215	580.1	343.3	2.0	236.7	639.3	233.7	1.9	405.5	-59.2	109.6	0.0	-168.8
Q4 Dec	16,004	247	1,031.9	421.2	3.0	610.7	851.3	311.6	1.7	539.7	180.6	109.6	1.4	71.0
2009 Jan	15,546	228	434.3	227.3	2.3	207.0	411.3	169.1	2.0	242.3	23.0	58.2	0.3	-35.3
Feb	14,853	213	790.5	204.0	1.7	586.5	754.8	219.2	2.0	535.6	35.7	-15.3	-0.3	50.9
Q1 Mar	15,875	235	665.3	446.4	3.2	218.9	617.2	334.5	1.9	282.7	48.0	111.9	1.3	-63.8
Apr	17,041	264	636.4	407.8	5.0	228.6	527.5	236.5	2.2	291.0	108.9	171.3	2.8	-62.4
May	17,977	297	700.6	450.0	4.2	250.5	673.8	319.0	2.5	354.8	26.8	131.0	1.7	-104.2
Q2 # Jun	18,037	296	871.1	462.0	3.5	409.1	751.8	401.7	2.6	350.1	119.3	60.3	0.9	59.0
Jul	19,188	319	1,177.5	622.5	3.2	555.0	798.3	322.3	2.4	476.0	379.2	300.2	0.8	79.0
Aug	20,295	327	1,530.2	464.5	4.6	1,065.7	1,038.0	313.5	3.8	724.4	492.2	150.9	0.8	341.3
Q3 Sep	21,236	350	720.0	465.8	3.8	254.2	733.1	216.0	4.2	517.1	-13.0	249.8	-0.4	-262.8

\*Overseas funds comprise open-ended investment funds which are domiciled outside of the UK, FSA recognised and sold into the UK with distributor status. Figures reflect sales and FUM to UK investors only.

<sup>^</sup>As of April 2008 PEPs were consolidated into stocks and shares ISAs. ISA data shown for periods prior to April 2008 also combines PEPs and ISAs.

Note: Each month small revisions to the figures may be made since the previous release. This reflects additional information received.