

SUMMARY OF UK DOMICILED UNIT TRUST / OEIC NET SALES BY ASSET CLASS 1999-2009



PERIOD	Net total sales £mn							Net retail sales £mn							Net institutional sales £mn						
	Total	Equity	Bond	Money Market	Balanced	Property	Other	Total	Equity	Bond	Money Market	Balanced	Property	Other	Total	Equity	Bond	Money Market	Balanced	Property	Other
1999	17,772	9,931	5,782	-195	1,594	108	552	14,128	8,291	4,042	-65	1,370	45	445	3,644	1,639	1,739	-129	225	64	106
2000	18,116	14,865	2,900	20	141	77	113	17,739	14,451	1,956	-3	1,131	52	152	377	412	943	23	-991	25	-35
2001	11,840	7,687	2,840	126	1,152	130	-95	9,295	5,361	2,909	52	883	111	-21	2,545	2,326	-69	74	269	19	-74
2002	8,100	3,626	4,289	202	-357	263	77	7,641	3,275	3,631	15	584	186	-50	476	373	658	188	-941	77	121
2003	9,755	2,566	6,243	75	695	29	147	8,094	2,913	4,730	35	420	89	-92	1,662	-345	1,512	41	274	-60	240
2004	5,715	1,441	2,257	-494	798	1,615	96	4,908	2,100	1,672	47	597	454	38	807	-659	585	-549	201	1,161	58
2005	11,673	-880	5,524	488	2,583	2,452	1,506	8,549	2,497	2,739	12	1,168	859	1,274	3,124	-3,377	2,785	476	1,415	1,593	232
2006	20,773	3,461	6,020	1,001	2,973	5,082	2,236	15,304	4,472	3,690	253	1,993	3,613	1,282	5,469	-1,011	2,330	749	980	1,468	953
2007	3,826	-5,604	574	1,341	3,194	2,152	2,169	9,515	3,177	125	422	2,371	2,049	1,371	-5,689	-8,781	449	919	822	103	798
2008	-2,155	-4,021	1,879	-2,223	1,010	-1,156	2,355	3,819	-1,266	2,846	242	983	-466	1,479	-5,974	-2,748	-967	-2,465	27	-690	870
2007 Q4	-1,630	-1,619	-534	598	702	-1,191	414	208	-317	-31	211	552	-544	337	-1,838	-1,302	-503	388	150	-647	77
2008 Q1	413	-1,446	1,335	287	396	-371	212	89	-836	569	97	342	-57	-25	324	-610	767	190	54	-314	237
Q2	1,932	-1,026	1,699	-221	562	13	905	2,276	-143	1,022	110	432	123	731	-344	-883	677	-332	130	-110	174
Q3	-4,584	-2,774	-2,426	-60	-67	-290	1,033	-524	-1,001	-98	42	90	-152	595	-4,060	-1,774	-2,328	-102	-157	-138	438
Q4	88	1,236	1,338	-2,228	115	-508	134	1,976	728	1,410	-6	115	-380	110	-1,888	508	-71	-2,221	0	-128	24
2009 Q1	5,627	827	4,686	177	125	-259	72	4,120	190	3,518	57	86	-143	412	1,506	637	1,168	120	38	-116	-341
Q2	7,740	3,369	2,679	-52	746	-24	1,022	7,397	2,625	3,234	98	676	59	706	343	744	-555	-149	70	-82	316
Q3	8,890	2,944	2,763	-72	692	422	2,141	7,256	2,412	2,139	-21	533	426	1,768	1,635	533	623	-51	160	-4	373
2008 Nov	-270	1,193	434	-1,778	83	-168	-34	992	645	460	-27	73	-178	18	-1,262	547	-26	-1,751	10	10	-52
Q4 Dec	1,941	844	1,060	-39	29	-134	181	1,495	324	1,087	6	48	-71	100	446	520	-27	-45	-19	-63	80
2009 Jan	1,928	-137	2,070	22	-20	-88	82	1,173	-229	1,422	-13	13	-35	15	755	91	648	35	-33	-52	67
Feb	2,325	1,065	1,311	-24	49	-105	29	1,205	-28	1,049	6	31	-57	204	1,120	1,094	262	-30	18	-48	-175
Q1 Mar	1,374	-101	1,305	179	96	-66	-39	1,743	447	1,047	63	42	-51	194	-369	-548	258	116	53	-15	-232
Apr	1,883	780	948	-217	130	-28	270	2,069	583	1,049	77	134	2	223	-187	197	-101	-294	-4	-31	47
May	3,863	1,502	1,723	24	360	-25	279	2,842	990	1,287	34	333	10	189	1,020	512	436	-10	27	-34	90
Q2 Jun	1,995	1,087	8	141	255	29	473	2,486	1,052	898	-13	208	47	294	-491	35	-890	155	47	-17	179
Jul	2,448	828	718	-40	261	36	644	2,303	714	829	17	164	34	545	145	114	-111	-57	97	2	99
Aug	2,692	1,024	901	-133	131	118	653	2,185	704	741	-23	147	129	487	507	320	161	-111	-17	-11	166
Q3 Sep	3,750	1,092	1,143	101	301	269	844	2,768	994	569	-15	221	263	736	982	99	574	117	79	6	108
Oct	1,964	318	154	-31	249	377	897	2,400	678	497	-23	236	368	644	-436	-360	-343	-8	13	9	253
Nov	2,800	715	527	-167	284	438	1,004	2,415	930	187	-15	250	417	646	385	-215	341	-153	33	21	358

Note - Each month small revisions to figures may have been made since previous press release. This reflects additional information received.

Equity includes the following sectors: UK All Companies, UK Smaller Companies, UK Equity Income, UK Equity Income and Growth, Japan, Japanese Smaller Companies, Asia Pacific Excluding Japan, Asia Pacific Including Japan, North America, Europe Including UK, Europe Excluding UK, North American Smaller Companies, European Smaller Companies, Technology and Telecommunications, Global Growth, Global Emerging Markets and Specialist.

Bond includes the following sectors: UK Gilts, UK Index Linked Gilts, £ Strategic Bond, £ Corporate Bond, £ High Yield, UK Zeros and Global Bond.

Money Market includes the following sector: Money Market

Balanced includes the following sectors: Active Managed, Balanced Managed, Cautious Managed and UK Equity and Bond Income.

Property includes the following sector: Property

Other includes the following sectors: Protected, Personal Pensions, Unclassified Sector and UK Absolute Return.