

Summary Table

	Nov 2015	Oct 2015	Nov 2014
UK Domiciled			
Total funds under management	£ 854.7 bn	£ 860.5 bn	£ 842.7 bn
ISA [^] funds	£ 140.2 bn	£ 138.9 bn	£ 137.9 bn
OEIC funds	£ 547.3 bn	£ 543.3 bn	£ 541.0 bn
Total gross sales	£ 16,501.4 m	£ 17,313.3 m	£ 15,804.1 m
Gross retail sales	£ 11,346.7 m	£ 12,668.4 m	£ 11,940.1 m
Gross ISA [^] sales	£ 1,126.0 m	£ 1,316.9 m	£ 1,495.5 m
Gross institutional sales	£ 5,154.7 m	£ 4,644.8 m	£ 3,864.1 m
Total net sales	£ 1,050.9 m	£ 1,313.1 m	£ 952.2 m
Net retail sales	£ 1,721.0 m	£ 1,225.6 m	£ 1,479.9 m
Net ISA [^] sales	-£ 112.0 m	-£ 132.1 m	£ 31.5 m
Net institutional sales	-£ 670.2 m	£ 87.5 m	-£ 527.7 m
Number Of Reporting Funds	2,444	2,483	2,546
Of which OEICs	1,830	1,830	1,871
Number of companies	97	98	102
Number of OEIC providers	78	79	83
Overseas Domiciled			
Total funds under management	£ 89.3 bn	£ 87.5 bn	£ 74.5 bn
Total gross sales	£ 3,374.0 m	£ 3,707.1 m	£ 3,462.4 m
Gross retail sales	£ 2,080.9 m	£ 2,335.7 m	£ 1,696.1 m
Gross institutional sales	£ 1,293.1 m	£ 1,371.4 m	£ 1,766.2 m
Total net sales	-£ 490.7 m	£ 1,449.0 m	£ 765.5 m
Net retail sales	-£ 645.5 m	£ 720.3 m	-£ 129.6 m
Net institutional sales	£ 154.8 m	£ 728.7 m	£ 895.1 m
Number Of Reporting Funds	1,122	1,113	1,027
Number of companies	76	75	73

Notes:

(1) Each month small revisions to figures may have been made since the previous press release. This reflects additional information received.

(2) Industry funds under management includes money invested in the underlying funds in which funds of funds invest, but excludes money invested in funds of funds themselves (other than funds of overseas funds) to avoid double-counting.

(3) ISA figures are based on information from fund managers and five fund platforms that provide data to The Investment Association. These are Cofunds, Fidelity, Hargreaves Lansdown, Skandia and Transact. The figures do not include business through other ISA providers such as wealth managers.

(4) ISA figures exclude a small number of funds held on fund platforms but not in an sector. These are, however, included in Table 6 and all relevant tables in The Investment Association's monthly press release, unless otherwise footnoted.