

# SUMMARY OF UK DOMICILED UNIT TRUST / OEIC SALES 2005 - 2015

PERIOD	GROSS SALES £mn				REPURCHASES £mn				NET SALES £mn			
	Total	Retail	of which		Total	Retail	of which		Total	Retail	of which	
			ISAs^	Institutional			ISAs^	Institutional			ISAs^	Institutional
2005	81,475.0	44,743.0	7,061.5	36,732.0	66,529.1	33,578.9	8,373.4	32,950.2	14,945.9	11,164.1	-1,311.9	3,781.8
2006	103,219.1	63,865.5	9,254.9	39,353.6	78,728.4	45,608.9	10,119.0	33,119.4	24,490.7	18,256.6	-864.1	6,234.1
2007	121,788.0	72,075.1	9,537.4	49,713.0	114,444.5	60,916.4	10,796.0	53,528.1	7,343.5	11,158.6	-1,258.6	-3,815.1
2008	111,454.0	68,586.3	9,538.6	42,867.7	111,251.8	63,762.6	10,639.5	47,489.2	202.2	4,823.7	-1,101.0	-4,621.5
2009	132,706.9	85,722.4	11,159.9	46,984.6	98,267.0	55,948.1	7,788.4	42,319.0	34,439.9	29,774.3	3,371.5	4,665.6
2010	181,359.2	107,104.5	15,828.2	74,254.6	129,485.4	77,363.7	11,417.8	52,121.7	51,873.8	29,740.8	4,410.4	22,133.0
2011	158,221.4	105,200.2	15,679.2	53,021.2	134,249.1	86,659.0	12,999.8	47,590.1	23,972.3	18,541.2	2,679.5	5,431.1
2012	165,401.8	105,357.5	14,801.5	60,044.3	142,546.8	90,969.0	13,424.2	51,577.8	22,855.0	14,388.5	1,377.2	8,466.5
2013	197,339.8	134,826.3	16,742.5	62,513.4	173,775.2	113,916.9	15,130.9	59,858.3	23,564.5	20,909.4	1,611.6	2,655.1
2014	220,116.5	155,873.3	21,813.8	64,243.2	187,361.2	134,282.3	18,859.2	53,078.9	32,755.3	21,591.0	2,954.7	11,164.3
2013 Q4	51,962.7	35,764.8	4,028.4	16,198.0	44,490.8	29,433.9	3,866.5	15,056.9	7,471.9	6,330.8	161.9	1,141.1
2014 Q1	59,833.3	39,473.1	5,055.3	20,360.3	47,008.2	33,930.4	4,677.9	13,077.8	12,825.2	5,542.7	377.4	7,282.4
Q2	55,716.8	39,568.8	6,321.6	16,148.0	46,713.1	32,313.5	4,793.2	14,399.6	9,003.7	7,255.2	1,528.4	1,748.5
Q3	51,641.2	38,024.0	5,656.2	13,617.3	46,395.4	34,487.9	4,802.5	11,907.5	5,245.9	3,536.0	853.7	1,709.8
2015 Q4	52,925.1	38,807.5	4,780.8	14,117.6	47,244.5	33,550.5	4,585.7	13,694.0	5,680.6	5,257.0	195.1	423.6
2015 Q1	55,086.0	40,742.8	5,538.4	14,343.2	60,651.7	38,484.8	5,406.5	22,166.9	-5,565.8	2,258.0	132.0	-7,823.7
Q2	61,675.5	42,620.7	7,096.2	19,054.8	52,577.4	37,781.7	5,073.4	14,795.8	9,098.0	4,839.1	2,022.8	4,259.0
Q3	57,076.0	40,071.1	4,527.5	17,004.8	49,528.7	35,040.6	4,235.7	14,488.1	7,547.2	5,030.5	291.9	2,516.7
2014 Nov	15,804.1	11,940.1	1,495.5	3,864.1	14,851.9	10,460.2	1,464.0	4,391.7	952.2	1,479.9	31.5	-527.7
Q4 Dec	16,699.7	12,437.1	1,548.8	4,262.7	14,496.0	10,662.1	1,499.4	3,833.9	2,203.7	1,775.0	49.4	428.7
2015 Jan	15,200.3	11,378.9	1,500.8	3,821.5	19,924.6	10,978.1	1,628.1	8,946.5	-4,724.2	400.8	-127.4	-5,125.0
Feb	18,070.5	12,644.2	1,614.7	5,426.4	18,314.6	11,673.3	1,745.5	6,641.3	-244.1	970.8	-130.8	-1,214.9
Q1 Mar	21,815.1	16,719.7	2,423.0	5,095.4	22,412.6	15,833.4	2,032.8	6,579.2	-597.5	886.4	390.2	-1,483.9
Apr	25,227.7	16,090.0	3,295.3	9,137.8	19,724.4	14,410.8	1,877.2	5,313.6	5,503.3	1,679.2	1,418.1	3,824.2
May	17,433.9	12,502.2	1,848.7	4,931.7	15,000.0	10,974.2	1,477.0	4,025.8	2,433.8	1,528.0	371.7	905.8
Q2 Jun	19,013.9	14,028.6	1,952.3	4,985.3	17,853.1	12,396.7	1,719.3	5,456.3	1,160.8	1,631.9	233.1	-471.0
Jul	23,228.0	15,516.8	1,751.6	7,711.1	17,806.6	12,407.8	1,498.9	5,398.9	5,421.3	3,109.1	252.7	2,312.3
Aug	17,439.4	11,997.4	1,401.0	5,442.0	15,599.1	11,260.6	1,346.4	4,338.6	1,840.2	736.8	54.6	1,103.4
Q3 Sep	16,408.6	12,556.9	1,374.9	3,851.7	16,122.9	11,372.2	1,390.3	4,750.7	285.7	1,184.7	-15.5	-899.0
Oct	17,313.3	12,668.4	1,316.9	4,644.8	16,000.1	11,442.8	1,448.9	4,557.4	1,313.1	1,225.6	-132.1	87.5
Nov	16,501.4	11,346.7	1,126.0	5,154.7	15,450.5	9,625.7	1,238.0	5,824.8	1,050.9	1,721.0	-112.0	-670.2