

SUMMARY OF UK DOMICILED UNIT TRUST / OEIC SALES 1999-2009



PERIOD	GROSS SALES £mn				REPURCHASES £mn				NET SALES £mn			
	Total	Retail	of which		Total	Retail	of which		Total	Retail	of which	
			ISAs [^]	Institutional [♦]			ISAs [^]	Institutional [♦]			ISAs [^]	Institutional [♦]
2000	56,907.2	36,647.1	14,035.5	20,260.1	38,790.9	18,907.8	6,273.4	19,883.1	18,116.3	17,739.3	7,762.1	377.0
2001	51,148.5	28,673.4	9,732.0	22,475.1	39,308.1	19,378.4	5,697.6	19,929.7	11,840.5	9,295.0	4,034.6	2,545.5
2002	47,562.4	27,564.1	7,847.0	19,998.3	39,461.2	19,938.9	5,428.0	19,522.3	8,101.2	7,625.2	2,419.1	476.0
2003	46,947.0	28,046.5	6,389.2	18,900.5	37,194.1	19,953.6	4,907.5	17,240.4	9,760.5	8,100.4	1,482.1	1,660.1
2004	54,548.3	30,582.3	6,455.3	23,966.0	48,844.4	25,671.3	7,333.7	23,173.1	5,717.9	4,911.0	-874.9	806.9
2005	75,681.1	40,304.9	7,061.9	35,376.2	63,758.4	31,503.7	8,373.5	32,254.7	11,923.1	8,801.2	-1,311.6	3,121.9
2006	95,611.7	58,034.6	9,254.8	37,577.2	74,838.9	42,730.9	10,119.0	32,108.0	20,772.8	15,303.6	-864.2	5,469.2
2007	113,629.1	66,526.4	9,553.4	47,102.7	109,803.1	57,011.8	10,814.2	52,791.3	3,826.0	9,514.6	-1,260.7	-5,688.6
2008	103,559.1	63,100.1	8,388.0	40,458.9	105,687.6	59,279.6	9,963.0	46,408.0	-2,128.5	3,820.5	-1,575.0	-5,949.0
2009	123,276.4	78,056.7	9,842.2	45,219.6	93,729.1	52,272.5	7,064.7	41,456.5	29,547.3	25,784.2	2,777.5	3,763.1
2008 Q1	26,325.8	16,109.8	2,116.3	10,216.0	25,908.9	16,020.3	2,583.3	9,888.6	416.9	89.5	-466.9	327.4
Q2	28,267.9	17,211.1	2,961.4	11,056.8	26,330.0	14,935.6	2,931.2	11,394.4	1,937.9	2,275.5	30.3	-337.6
Q3	23,955.1	14,728.6	1,771.4	9,226.5	28,530.0	15,250.2	2,764.0	13,279.7	-4,574.8	-521.6	-992.7	-4,053.2
Q4	25,010.2	15,050.6	1,538.9	9,959.6	24,918.8	13,073.5	1,684.6	11,845.2	91.4	1,977.1	-145.7	-1,885.6
2009 Q1	27,676.2	16,429.6	2,030.4	11,246.6	22,049.2	12,309.1	1,796.2	9,740.1	5,627.0	4,120.5	234.2	1,506.5
Q2	29,535.3	18,874.9	2,770.1	10,660.3	21,794.8	11,477.6	1,528.3	10,317.2	7,740.4	7,397.3	1,241.9	343.1
Q3	30,636.9	19,626.9	2,209.5	11,010.0	21,746.6	12,371.1	1,678.3	9,375.5	8,890.3	7,255.8	531.2	1,634.5
Q4	35,428.0	23,125.2	2,832.2	12,302.8	28,138.5	16,114.7	2,061.8	12,023.8	7,289.5	7,010.6	770.4	278.9
2008 Dec	7,686.2	5,181.2	517.0	2,505.0	5,745.6	3,686.5	464.7	2,059.1	1,940.5	1,494.7	52.3	445.9
2009 Jan	8,916.4	5,487.4	499.9	3,429.0	6,988.2	4,314.7	497.9	2,673.5	1,928.2	1,172.7	2.0	755.5
Feb	8,742.3	4,885.8	569.3	3,856.4	6,417.6	3,681.1	681.8	2,736.5	2,324.6	1,204.7	-112.5	1,119.9
Q1 Mar	10,017.5	6,056.4	961.1	3,961.1	8,643.3	4,313.3	616.5	4,330.1	1,374.2	1,743.1	344.6	-368.9
Apr	8,733.2	5,875.8	1,150.7	2,857.4	6,850.5	3,806.4	479.7	3,044.1	1,882.7	2,069.4	671.1	-186.7
May	10,234.2	6,581.3	822.9	3,653.0	6,371.4	3,738.9	512.1	2,632.5	3,862.8	2,842.3	310.8	1,020.5
Q2 Jun	10,567.9	6,417.9	796.5	4,150.0	8,572.9	3,932.3	536.5	4,640.6	1,994.9	2,485.6	260.0	-490.6
Jul	9,891.7	6,309.6	766.0	3,582.1	7,443.8	4,006.5	547.7	3,437.4	2,447.8	2,303.1	218.2	144.7
Aug	9,279.9	6,116.5	676.6	3,163.4	6,587.7	3,931.6	526.0	2,656.1	2,692.2	2,184.9	150.6	507.3
Q3 Sep	11,465.3	7,200.9	766.9	4,264.5	7,715.0	4,433.0	604.6	3,282.0	3,750.3	2,767.9	162.3	982.5
Oct	12,330.6	8,043.7	965.3	4,287.0	10,366.7	5,643.3	664.1	4,723.3	1,963.9	2,400.3	301.2	-436.4
Nov	11,864.0	7,519.6	987.3	4,344.4	9,055.9	5,096.5	727.8	3,959.4	2,808.1	2,423.0	259.5	385.0
Q4 Dec	11,233.4	7,562.0	879.6	3,671.4	8,715.9	5,374.8	670.0	3,341.1	2,517.5	2,187.2	209.6	330.3

Note - Each month small revisions to figures may have been made since previous press release. This reflects additional information received.

[^] Includes IMA estimates for fund supermarkets sales of £396 million gross and £150 million net in December 2009. Corresponding figures for November 2009 were £375 million and £160 million.

[♦] From January 2007 IMA figures include additional institutional funds which account for larger fluctuations in institutional and consequently total sales; there is no longer a £50,000 minimum lump sum constraint.