

SECTOR SUMMARY DEC 2009



IMA SECTOR	Funds Under Management £		Gross Sales £				Net Sales £			ISA*	ISA*	ISA*
	TOTAL	sector as % of total	TOTAL	sector as % of total	RETAIL	INSTITUTIONAL	TOTAL	RETAIL	INSTITUTIONAL	Funds Under Management £	Gross Sales £	Net Sales £
Europe Excluding UK	31,395,047,051	6.5%	613,917,853	5.5%	304,121,748	309,796,105	26,435,335	-50,360,094	76,795,429	4,824,483,840	8,621,754	-21,148,108
Europe Including UK	2,058,636,060	0.4%	62,486,005	0.6%	36,327,608	26,158,397	48,330,687	28,613,098	19,717,589	453,192,058	1,437,453	-1,183,975
European Smaller Companies	2,341,881,024	0.5%	97,029,247	0.9%	87,338,719	9,690,528	44,235,669	43,286,119	949,550	193,251,751	277,237	-908,080
Asia Pacific Including Japan	1,158,370,555	0.2%	28,980,079	0.3%	11,656,404	17,323,675	18,589,558	5,894,466	12,695,092	163,353,523	3,722,833	3,021,759
Asia Pacific Excluding Japan	22,391,729,233	4.7%	453,155,920	4.0%	318,466,496	134,689,424	71,313,761	23,857,541	47,456,220	729,064,228	7,748,643	3,534,062
Global Emerging Markets	8,763,277,286	1.8%	204,763,664	1.8%	179,644,666	25,118,998	11,190,540	90,396,776	-79,206,236	62,150,820	921,824	466,524
Global Growth	34,275,847,835	7.1%	822,283,853	7.3%	408,290,049	413,993,804	350,158,910	140,335,208	209,823,702	5,182,109,601	36,549,326	1,277,705
Japan	6,233,365,366	1.3%	172,470,069	1.5%	120,842,111	51,627,958	66,351,000	34,283,559	32,067,441	146,834,881	751,905	-445,002
Japanese Smaller Companies	294,897,371	0.1%	6,867,497	0.1%	2,083,007	4,784,490	4,106,211	-52,479	4,158,690	11,235,393	20,565	-121,999
North America	17,124,106,731	3.6%	549,623,283	4.9%	290,000,076	259,623,207	177,661,375	93,093,271	84,568,104	543,504,370	2,454,502	-1,581,675
North American Smaller Companies	852,208,870	0.2%	26,641,803	0.2%	11,093,820	15,547,983	17,433,770	4,420,599	13,013,171	17,227,344	11,430	-89,261
Specialist	14,816,774,969	3.1%	532,140,683	4.7%	443,233,170	88,907,513	42,513,707	7,292,267	35,221,440	665,443,438	15,994,087	-10,845,742
Technology and Telecommunications	727,883,016	0.2%	15,283,235	0.1%	12,673,214	2,610,021	9,816,305	7,302,984	2,513,321	203,856,771	214,874	-700,439
UK All Companies	95,544,766,853	19.9%	1,156,407,458	10.3%	721,701,599	434,705,859	-266,449,165	-59,839,220	-206,609,945	18,896,154,528	67,475,752	-44,361,073
UK Equity Income	27,670,610,549	5.8%	403,012,268	3.6%	327,359,147	75,653,121	52,981,336	30,858,614	22,122,722	4,232,335,110	16,443,109	-4,362,231
UK Equity Income and Growth	21,709,651,367	4.5%	369,747,214	3.3%	263,348,152	106,399,062	156,125,817	152,678,054	3,447,763	4,025,991,967	29,365,521	8,229,882
UK Smaller Companies	5,752,073,943	1.2%	59,404,254	0.5%	48,703,356	10,700,898	-91,313,864	-83,007,831	-8,306,033	572,046,024	1,207,726	-3,070,392
Total Equities	293,111,128,079	61.0%	5,574,214,385	49.6%	3,586,883,342	1,987,331,043	739,480,952	469,052,932	270,428,020	40,922,235,647	193,218,541	-72,288,045
Global Bonds	7,729,730,001	1.6%	358,860,673	3.2%	239,532,622	119,328,051	197,014,008	116,606,399	80,407,609	96,454,755	513,087	-267,977
£ Strategic Bond	17,028,547,198	3.5%	422,461,501	3.8%	333,487,834	88,973,667	152,610,441	110,941,521	41,668,920	2,591,708,740	23,283,252	8,016,611
£ Corporate Bond	43,540,368,235	9.1%	974,884,029	8.7%	717,366,602	257,517,427	63,800,959	75,819,111	-12,018,152	6,558,721,440	34,845,638	-7,996,280
UK Gilts	17,096,030,874	3.6%	262,502,182	2.3%	151,842,555	110,659,627	-498,549,894	-28,370,753	-470,179,141	83,118,892	955,687	-36,257
UK Index Linked Gilts	3,502,255,063	0.7%	97,899,684	0.9%	72,626,869	25,272,815	18,116,137	39,290,241	-21,174,104	10,233,461	706,441	507,836
£ High Yield	6,671,128,395	1.4%	125,188,305	1.1%	84,495,626	40,692,679	8,505,461	-23,309,222	31,814,683	1,311,180,116	3,713,220	-3,964,061
Total Bonds	95,568,059,766	19.9%	2,241,796,374	20.0%	1,599,352,108	642,444,266	-58,502,888	290,977,297	-349,480,185	10,651,417,404	64,017,325	-3,740,128
Money Market	4,640,889,457	1.0%	484,564,671	4.3%	102,377,069	382,187,602	-166,459,185	-123,846,632	-42,612,553	73,580,503	729,320	-249,250
Total Money Market	4,640,889,457	1.0%	484,564,671	4.3%	102,377,069	382,187,602	-166,459,185	-123,846,632	-42,612,553	73,580,503	729,320	-249,250
Active Managed	6,150,542,444	1.3%	126,690,493	1.1%	120,369,017	6,321,476	19,441,154	21,085,046	-1,643,892	1,484,684,886	7,071,212	-2,663,253
Balanced Managed	14,393,023,148	3.0%	199,755,460	1.8%	160,567,369	39,188,091	90,016,610	80,896,606	9,120,004	3,780,091,255	17,707,266	-4,378,585
Cautious Managed	15,179,515,467	3.2%	391,085,911	3.5%	313,787,918	77,297,993	243,009,323	199,751,071	43,258,252	4,047,302,048	84,808,859	57,869,322
UK Equity and Bond Income	3,432,801,101	0.7%	21,700,728	0.2%	21,556,952	143,776	-34,761,012	-33,460,516	-1,300,496	1,569,292,409	4,802,710	-4,804,004
Total Balanced	39,155,882,160	8.1%	739,232,592	6.6%	616,281,256	122,951,336	317,706,075	268,272,207	49,433,868	10,881,370,598	114,390,047	46,023,480
Property	9,699,750,964	2.0%	690,502,446	6.1%	601,634,611	88,867,835	573,790,341	510,873,016	62,917,325	200,626,205	5,245,617	3,924,879
Total Property	9,699,750,964	2.0%	690,502,446	6.1%	601,634,611	88,867,835	573,790,341	510,873,016	62,917,325	200,626,205	5,245,617	3,924,879
Protected	2,899,978,527	0.6%	112,194,285	1.0%	109,187,080	3,007,205	93,207,333	94,568,619	-1,361,286	871,535,245	19,325,606	16,204,096
Personal Pensions	188,839,777	0.0%	2,092,222	0.0%	2,092,222	0	1,072,950	1,072,950	0	0	0	0
Unclassified Sector	26,909,426,146	5.6%	383,823,735	3.4%	327,069,629	56,754,106	153,130,518	165,223,105	-12,092,587	2,371,963,360	73,382,547	56,774,437
Absolute Return - UK	8,641,112,998	1.8%	1,004,958,987	8.9%	617,139,230	387,819,757	864,100,046	511,039,651	353,060,395	51,043,606	13,066,710	12,878,864
Total Other	38,639,357,448	8.0%	1,503,069,229	13.4%	1,055,488,161	447,581,068	1,111,510,847	771,904,325	339,606,522	3,294,542,211	105,774,863	85,857,397
UK Total	480,815,067,874	100.0%	11,233,379,697	100.0%	7,562,016,547	3,671,363,150	2,517,526,142	2,187,233,145	330,292,997	66,023,772,568	483,375,713	59,528,333
Absolute Return - Offshore	1,456,480,855	5.8%	603,394,005	39.1%	97,773,288	505,620,717	314,242,276	96,030,993	218,211,283	0	0	0
Overseas Total	24,947,079,737	-	1,543,982,039	-	780,791,933	763,190,106	418,759,728	271,606,522	147,153,206	375,971,807	5,370,630	1,859,132
Grand Total	505,762,147,611	-	12,777,361,736	-	8,342,808,480	4,434,553,256	2,936,285,870	2,458,839,667	477,446,203	66,399,744,375	488,746,343	61,387,465

* The ISA figures in this table do not include fund supermarket data and therefore do not reconcile with other summary tables. However, they do include Fund of Funds (FOF) whereas FOFs are not included in the other columns in order to avoid double counting of investments in FOFs.