

SUMMARY OF UK DOMICILED UNIT TRUST / OEIC NET SALES BY ASSET CLASS 2006 - 2016

PERIOD	Net total sales £mn							Net retail sales £mn							Net institutional sales £mn						
	Total	Equity	Fixed Income	Money Market	Mixed Asset	Property	Other	Total	Equity	Fixed Income	Money Market	Mixed Asset	Property	Other	Total	Equity	Fixed Income	Money Market	Mixed Asset	Property	Other
2006	24,491	4,057	6,125	1,001	5,018	5,091	3,197	18,257	4,922	3,798	253	3,415	3,623	2,246	6,234	-865	2,327	749	1,604	1,468	952
2007	7,344	-4,657	254	1,340	5,609	2,171	2,626	11,159	3,561	18	421	3,551	2,068	1,540	-3,815	-8,218	236	919	2,058	103	1,086
2008	202	-3,141	2,057	-2,224	2,168	-1,080	2,423	4,824	-1,161	2,867	240	1,566	-390	1,701	-4,621	-1,980	-810	-2,465	601	-690	722
2009	34,440	9,943	10,781	-307	4,692	1,705	7,627	29,774	7,871	9,952	-49	3,840	1,814	6,347	4,666	2,072	828	-257	853	-109	1,279
2010	51,874	13,202	6,889	-185	14,631	2,140	15,197	29,741	6,848	6,767	1	8,142	1,754	6,228	22,133	6,354	123	-187	6,488	386	8,969
2011	23,972	4,836	2,002	370	6,933	602	9,229	18,541	3,209	4,486	151	5,878	535	4,283	5,431	1,627	-2,484	219	1,056	67	4,946
2012	22,855	11,534	4,394	-66	3,374	260	3,360	14,389	3,659	5,656	-52	2,829	442	1,854	8,466	7,875	-1,263	-14	544	-183	1,506
2013	23,565	13,586	-1,383	669	3,621	1,685	5,388	20,909	11,468	-58	-92	4,641	1,519	3,432	2,655	2,118	-1,325	761	-1,020	165	1,956
2014	32,755	10,954	4,527	927	4,583	4,548	7,215	21,591	8,666	1,451	63	4,022	3,805	3,584	11,164	2,289	3,076	865	561	744	3,631
2015	16,976	8,612	-4,673	613	2,614	3,330	6,481	17,590	8,353	-519	591	2,543	2,748	3,873	-614	259	-4,154	21	71	582	2,608
2014 Q1	12,825	2,642	4,852	-66	1,333	800	3,264	5,543	2,187	141	-6	1,091	772	1,357	7,282	455	4,711	-60	242	28	1,907
2014 Q2	9,004	4,117	-250	740	1,123	1,570	1,704	7,255	3,202	644	26	1,223	1,281	879	1,748	916	-894	713	-101	290	825
2014 Q3	5,246	2,365	172	292	991	1,124	301	3,536	1,152	218	45	767	860	494	1,710	1,213	-47	248	224	264	-193
2014 Q4	5,681	1,830	-247	-38	1,136	1,054	1,946	5,257	2,125	447	-2	941	892	854	424	-295	-694	-36	195	162	1,092
2015 Q1	-5,439	-5,409	-701	188	602	1,027	-1,145	2,396	-55	379	268	416	896	492	-7,835	-5,354	-1,080	-80	186	131	-1,637
2015 Q2	9,328	6,282	-1,186	258	565	838	2,571	5,086	1,735	-84	334	736	750	1,615	4,242	4,548	-1,102	-76	-172	87	956
2015 Q3	7,791	4,772	-1,766	-51	871	917	3,048	5,290	3,695	-889	71	743	674	996	2,501	1,077	-877	-122	128	243	2,052
2015 Q4	5,297	2,967	-1,020	217	576	549	2,007	4,817	2,979	76	-82	648	427	770	479	-12	-1,095	299	-71	122	1,238
2014 Dec	2,204	873	33	-44	433	347	562	1,775	801	99	-21	268	289	339	429	72	-66	-23	166	57	223
2015 Jan	-4,724	-1,809	-720	33	68	428	-2,724	401	27	129	40	65	367	-228	-5,125	-1,836	-849	-7	3	60	-2,496
2015 Feb	-190	-2,363	282	136	144	332	1,280	1,030	-15	116	111	147	295	376	-1,220	-2,348	166	24	-2	37	904
2015 Q1 Mar	-525	-1,237	-262	19	390	267	299	965	-68	135	117	204	234	344	-1,490	-1,169	-397	-98	186	34	-45
2015 Q1 Apr	5,571	4,302	-421	276	35	292	1,086	1,753	-61	267	258	177	272	840	3,818	4,363	-687	18	-142	20	246
2015 Q1 May	2,502	1,159	-275	177	98	296	1,048	1,602	791	-153	35	141	264	524	900	368	-122	142	-43	32	523
2015 Q2 Jun	1,255	822	-491	-194	432	250	437	1,731	1,005	-198	41	418	215	251	-476	-183	-293	-235	13	35	187
2015 Q2 Jul	5,509	2,582	-187	67	593	322	2,131	3,201	2,005	-42	-11	449	294	506	2,307	577	-145	78	144	28	1,625
2015 Q2 Aug	1,901	761	-337	-216	64	391	1,238	805	534	-333	56	71	184	292	1,097	227	-4	-273	-7	207	946
2015 Q3 Sep	381	1,429	-1,242	98	214	204	-322	1,284	1,157	-515	25	223	196	198	-903	272	-728	73	-9	8	-520
2015 Q3 Oct	1,384	410	122	96	311	163	281	1,300	733	109	-93	220	135	196	84	-323	13	189	91	28	85
2015 Q3 Nov	944	1,248	-919	79	124	176	236	1,618	1,135	15	-34	138	141	222	-674	113	-934	113	-15	35	14
2015 Q4 Dec	2,969	1,308	-223	42	142	210	1,490	1,900	1,110	-48	45	290	151	352	1,069	198	-175	-3	-148	59	1,138

Notes:

- (1) Each month small revisions to figures may have been made since previous press release. This reflects additional information received.
- (2) All sales and repurchases of funds of funds are included. To avoid double counting, transactions between funds of funds and their underlying funds are excluded from January 2010.
- (3) Asset types (Equity, Fixed Income etc) are defined in terms of the sectors included. See Table 7 for a listing of sectors allocated to each asset.
- (4) The asset type 'Fixed Income' was previously called 'Bond'. The 'Mixed Asset' was previously called 'Balanced'.