

UK DOMICILED UNIT TRUSTS / OEICS - SUMMARY OF BEST AND WORST SELLING SECTORS 2006 - 2016

PERIOD	BEST AND WORST SELLING SECTORS			
	NET RETAIL SALES		NET INSTITUTIONAL SALES	
	BEST	WORST	BEST	WORST
2006	Specialist	UK Smaller Companies	UK Equity Income	UK All Companies
2007	Mixed Investment 20-60% Shares	UK Corporate Bond	UK Equity Income	North America
2008	Mixed Investment 20-60% Shares	Europe Excluding UK	£ Corporate Bond	UK Gilts
2009	£ Corporate Bond	Europe Excluding UK	£ Corporate Bond	UK Gilts
2010	Mixed Investment 20-60% Shares	UK All Companies	Mixed Investment 40-85% Shares	UK Gilts
2011	Mixed Investment 20-60% Shares	Europe Excluding UK	Global	UK Gilts
2012	£ Strategic Bond	UK All Companies	UK All Companies	Global
2013	Mixed Investment 20-60% Shares	£ Corporate Bond	Targeted Absolute Return	UK All Companies
2014	UK Equity Income	UK All Companies	UK Gilts	£ Corporate Bond
2015	UK Equity Income	UK All Companies	Targeted Absolute Return	Asia Pacific Excluding Japan
2014 Q1	Targeted Absolute Return	Asia Pacific Excluding Japan	UK Gilts	UK Equity Income
Q2	UK Equity Income	UK All Companies	Short Term Money Market	£ Corporate Bond
Q3	UK Equity Income	UK All Companies	Targeted Absolute Return	UK Gilts
Q4	UK Equity Income	European Smaller Companies	Targeted Absolute Return	UK Gilts
2015 Q1	Property	UK All Companies	Targeted Absolute Return	UK All Companies
Q2	Targeted Absolute Return	UK All Companies	UK All Companies	Asia Pacific Excluding Japan
Q3	UK Equity Income	£ Strategic Bond	Targeted Absolute Return	Asia Pacific Excluding Japan
Q4	UK Equity Income	Protected	Targeted Absolute Return	£ Corporate Bond
2014 Dec	UK Equity Income	Protected	Targeted Absolute Return	Asia Pacific Excluding Japan
2015 Jan	Property	UK All Companies	Targeted Absolute Return	UK All Companies
Feb	Property	UK All Companies	Targeted Absolute Return	Europe Excluding UK
Q1 Mar	Europe Excluding UK	UK All Companies	Targeted Absolute Return	UK All Companies
Apr	Targeted Absolute Return	UK All Companies	UK All Companies	Asia Pacific Excluding Japan
May	UK Equity Income	UK All Companies	Targeted Absolute Return	UK Gilts
Q2 Jun	Targeted Absolute Return	Protected	Targeted Absolute Return	Asia Pacific Excluding Japan
Jul	UK Equity Income	£ Strategic Bond	Targeted Absolute Return	Asia Pacific Excluding Japan
Aug	UK Equity Income	Asia Pacific Excluding Japan	Targeted Absolute Return	Asia Pacific Excluding Japan
Q3 Sep	UK Equity Income	Protected	Global	£ Corporate Bond
Oct	Targeted Absolute Return	Protected	Short Term Money Market	Global
Nov	UK Equity Income	Global Emerging Markets	Targeted Absolute Return	£ Corporate Bond
Q4 Dec	UK Equity Income	£ High Yield	Targeted Absolute Return	UK Gilts

Notes:

- (1) All sales and repurchases of funds of funds are included. To avoid double counting, transactions between funds of funds and their underlying funds are excluded.
- (2) The sector rankings do not include 'Unclassified sector'. These are funds which have chosen not to be classified.
- (3) Until June 2013 the 'Targeted Absolute Return' sector was known as the 'Absolute Return' sector.
- (4) The 'Global Emerging Markets Bond' sector launched in January 2014.